

Award Summary

Vanerum Stelter, LLC – Classroom Furniture, Accessories and Services Award

Initial Award Term: October 1, 2013 – June 30, 2018

Remaining Renewals: One (1) three (3) year and one (1) two (2) year renewal period

Award Name: Classroom Furniture, Accessories and Services

Award Status: Initial Term

Award Type: IPHEC, A-1B

RFP#: 1SLE1303

Award Overview: The requirement of this solicitation is to provide access to durable economy, moderate and high end classroom furniture, conforming to the highest standards, free of defects that may affect the integrity durability, serviceability or appearance of the product, and meet the product specification requirements of the University. This agreement is designed to offer flexibility in product selection of classroom furniture and accessories, delivery and installation, design, product management, warehousing and other value-added services, competitive pricing, and with the greatest array of classroom furniture; classroom furniture products, and classroom furniture product lines.

Supplier Information

Supplier Name: Vanerum Stelter, LLC

Price/Discounts:	Classroom Collaboration		
	Systems	Vanerum Stelter	N/A
	Classroom Storage	Vanerum Stelter	50%
	Classroom Tables	Vanerum Stelter	50%
	Student Classroom		
	Seating	Vanerum Stelter	50%
	Student Desks	Vanerum Stelter	50%
	Student Laboratory		
	Stools	Vanerum Stelter	N/A
	Teacher Lecterns	Vanerum Stelter	50%
	Accessories	Vanerum Stelter	N/A

Price Increase: 2% maximum escalation for year 2; July 1, 2014 to June 30, 2015
2% maximum escalation for year 3; July 1, 2015 to June 30, 2016

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2% maximum escalation for year 4; July 1, 2016 to June 30, 2017

2% maximum escalation for year 5; July 1, 2017 to June 30, 2018

2% max. escalation for Renewal Period 1; Year1; July 1, 2018 to June 30, 2019

2% max. escalation for Renewal Period 1; Year2; July 1, 2019 to June 30, 2020

2% max. escalation for Renewal Period 1; Year3; July 1, 2020 to June 30, 2021

2% max. escalation for Renewal Period 2; Year1; July 1, 2021 to June 30, 2022

2% max. escalation for Renewal Period 2; Year2; July 1, 2022 to June 30, 2023

Ordering Information

Minimum Order: No minimum order requirements

The participating University will be informed if an order cannot be shipped complete and options to have the order held or partial shipment will be discussed. Vanerum Stelter will not charge the participating University any additional charges for holding a shipment until it is complete to ship, or any charges for additional partial shipments

Substitution of
Items:

- Participating institutions will solicit a written quotation from each awardee on each furniture installation requirement and make an award to the lowest price.

a. 1SLE1303 – Classroom Furniture

i. Knoll

ii. Krueger (KI)

iii. Vanerum Stelter

- All purchase orders placed for furniture, accessories or services, by the IPHEC participating Universities, will be placed with the awardees, who will contact their local dealership assigned, if the dealer is included in the services requested. No IPHEC purchase orders will be placed with a local dealership.

Place Orders with: All invoicing against those purchase orders shall be the responsibility of the awardees, not their local dealership.

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Payment Terms:	2% Net 15
Delivery Terms:	FOB Destination
Partial Shipments:	Vanerum Stelter will inform the University if an order cannot be shipped complete and will discuss options regarding holding the order or partial shipments. Additional charges will not apply for either option.
Shipping Terms:	Standard shipping included. \$0 cost for delivery with no limitations
Delivery w/set-up	\$500 cost for delivery with these limitations: minimum order of \$10,000 must have access to elevators, unloading truck beyond allowed time, no dock to unload, street delivery, night or weekend delivery, hours beyond allowed time installation, multiple building deliveries. \$0 cost for delivery and installation with no limitations.
Delivery w/installation	\$500 Cost for delivery and installation with these limitations: minimum order of \$10,000 must have access to elevators, unloading truck beyond allowed time, no dock to unload, street delivery, night or weekend delivery, hours beyond allowed time installation, multiple building deliveries. \$0 cost for delivery with no limitations \$500 cost for delivery with these limitations: minimum order of \$10,000 must have access to elevators, unloading truck beyond allowed time, no dock to unload, street delivery, night or weekend delivery, hours beyond allowed time installation, multiple building deliveries. \$50/hour charge(s) for reassembly. Charges may vary based upon limitations. Minimum order of \$10,000 must have access to elevators, unloading truck beyond allowed time, no dock to unload, street delivery, night or weekend delivery, hours beyond allowed time installation, multiple building deliveries.
Disassembly w/Installation	

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	14 days/2 weeks at no charge
	\$0.10/square foot/week; limitations 1000 square feet minimum
	\$0.40/square foot/month; limitations 1000 square feet minimum
Warehousing Services:	Standard hourly rate of \$35/hour loading and unloading of trailers. Billed in ¼ hour increments
	No Hassle return goods policy.
Return Policy:	Custom items are exempted from this policy.
Warranty:	15 year warranty. Program 33

Design Services

Licensed Interior Designer:	\$65 cost/hour charge for each licensed Interior Designer
	\$0 cost/hour charge for design services to confirm drawings and layouts when furniture is purchased
Layout review:	\$65 cost/hour charge for design services to confirm drawings and layouts when no furniture is purchased
Reconfigure furniture:	\$65 cost/hour charge for each licensed Interior Designer, to reconfigure existing system furniture.

Project Management Services

Project Manager	\$50 cost/hour charge for a project manager
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Contact Information

University Contacts for Award Questions:

Award Contact:	Mark Taylor, Strategic Procurement Director 217-244-8826 taylorm1@uillinois.edu
Secondary Contact:	Sherri Eddings, Senior Sourcing Contract Coordinator 217-333-3840 seddings@uillinois.edu

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Supplier Contacts:

*please see below

Dealership Information:

*Please see below

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Scott Quandt
Representative
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Covering: EIU, ISU, SIU-M, UIUC, WIU

George Kudwa
Sales Representative
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269-267-0618
Covering: CSU, NEIU, NIU, SIU-C, SIU-E, UIC, UIS

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University	Vanerum Classroom Furniture
Chicago State University	Henricksen , Naperville, IL Mike Lewis m.lewis@henricksen.com 630-416-2401
Eastern Illinois University	Business Furniture , Bloomington, IL Karen Miller millerk@businessfurniture.net 217-741-2733
Governors State University	Henricksen , Bloomington, IL Steve Mefford s.mefford@henricksen.com 309-636-3294
Illinois State University	Business Furniture , Bloomington, IL Karen Miller millerk@businessfurniture.net 217-741-2733
Northeastern Illinois University	A Pomerantz & Co. , Chicago, IL Lisa La Velle Lavelle@pomerantz.com 312-929-3335
Northern Illinois University	Henricksen Sandy Gagliano s.gagliano@henricksen.com
Southern Illinois University School of Medicine, Springfield	Business Furniture , Bloomington, IL Karen Miller millerk@businessfurniture.net 217-741-2733
Southern Illinois University, Carbondale	Henricksen , Peoria, IL Steve Mefford s.mefford@henricksen.com

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	309-636-3294
Southern Illinois University, Edwardsville	Henricksen , Peoria, IL Steven Mefford s.mefford@henricksen.com 309-636-3294
University of Illinois, Urbana-Champaign	Business Furniture , Bloomington, IL Karen Miller millerk@businessfurniture.net 217-741-2733
University of Illinois, Chicago	Office Concepts , Chicago, IL Brenda Nielson bnielson@officeconcepts.com 847-702-6749
University of Illinois, Springfield	Henricksen , Peoria, IL Barb Mishler b.mishler@henricksen.com 309-636-3290
Western Illinois University	Business Furniture , Bloomington, IL Karen Miller millerk@businessfurniture.net 217-741-2733