

Office of Procurement Diversity

Benefits of Being Certified
Current Opportunities
Resources
Certification Process

Thursday, May 14, 2020



Housekeeping

- Audio should remain muted unless the Host unmutes you.
- Video should remain off to limit interruptions and connectivity issues.
- Use the chat box to send questions to the Moderator, Dale Morrison.
- Please use the "raise hand" feature if you would like to be unmuted or need something from the host or moderator.
- All remaining questions will be saved to the end of the presentation.





The benefits of BEP certification

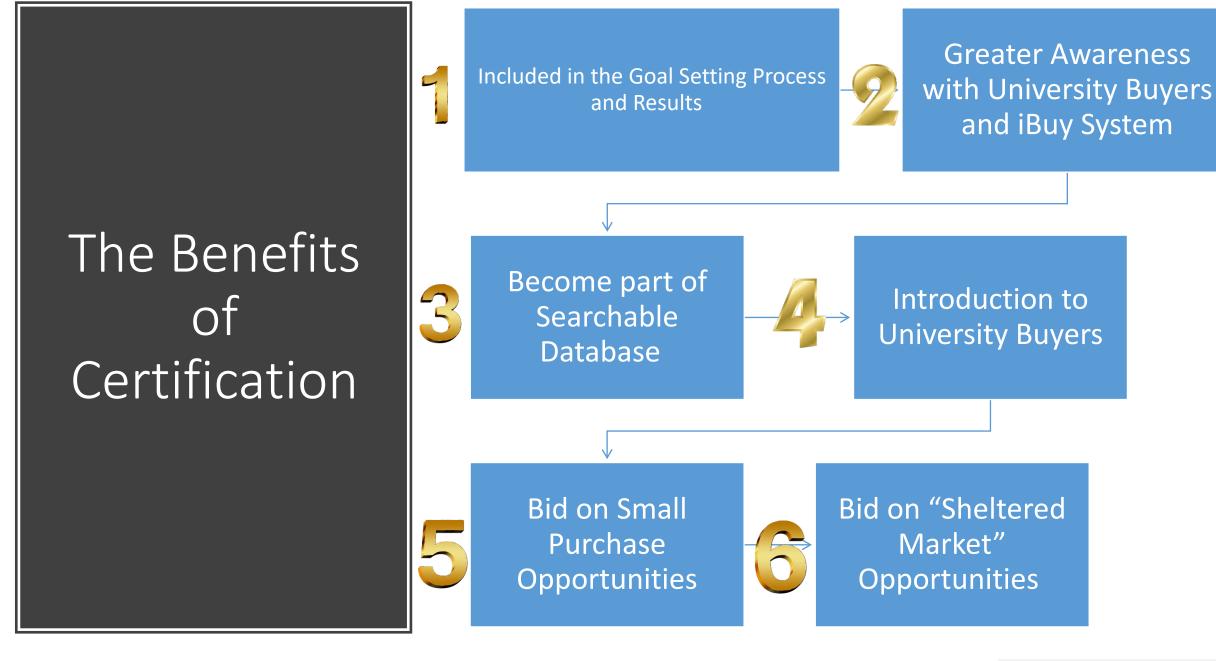




It is the University
 Mission to increase
 diversity spend in all
 categories



The University has a 20% annual diversity spend goal



Bidding with the University



Doing Biz with Us

Complete a vendor registration form Become a firm listed in iBuy Register on the Higher Ed Bulletin Certify with the Business Enterprise Program (BEP)



- Illinois Procurement Bulletin
 Public Institutions of Higher Education
 (Procurement/Higher Ed Bulletin)
- General Services (BidBuy)
 - https://www.bidbuy.illinois.gov/bso/
- Capital Development Board (Illinois Procurement Gateway)
 - https://www2.illinois.gov/cpo/cdb/pages /default.aspx
- Illinois Department of Transportation
 - http://www.idot.illinois.gov/

Illinois Procurement Bulletin Public Institutions of Higher Education

- Procurement Bulletin (Higher Education Bulletin)
 - https://www.procure.stateu niv.state.il.us/dsp_index.cfm
- Register your business in applicable categories to receive bid solicitation emails
- Search/Browse

Solicitations & Awards

Search

Browse

Notice of Potential Opportunity

Category/Keyword | Region | Type

- Agriculture
- Commodities & general services
- Computers, electronics, telecommunications
- Concessions
- Construction
- Construction services
- Laboratory, scientific, research
- Medical
- Office
- Physical plant, maintenance, grounds, repairs
- Printing, photography, advertising
- Professional & artistic services
- Transportation
- Travel

Current Opportunities



University	Category	Project Number	Project Title	Bid/RFP/QBS	Status	Opening Date
NIU	Commodities & general services	JMT06302020	NIU Pouring Rights & Beverage Vending	RFP	Published	30-Jun-20
				ī		
UIC	Commodities & general services	IJW065	Exclusive Beverage Pouring Rights Partnership	RFP	Published	26-May-20
UIC	Construction services	BA673C19099	First Floor Renovation - S. Halsted	Bid	Published	6/4&6/2
UIC	Construction services	BA621C15030	COE Makerspace Study	Bid	Published	6/3 &6/5
EIU	Computers, electronics, telecommu	BM022470	Veeam Availability Suite Universal License	Bid	Published	20-May-20
ISU	Commodities & general services	NB032420	Action Stacker Chair or Equal	Bid	Published	19-May-20
SIUMed	Commodities & general services	1371	Pharmaceutical Inventory Control	Bid	Published	18-May-20
UI	Computers, electronics, telecommu	9JWS2018	Online Hosted Training Software	RFP	Published	28-May-20
UI	Commodities & general services	9DGS2024	HID Global Branded Access Cards	Bid	Published	11-Jun-20
UIS	Computers, electronics, telecommu	JM521	Residential Housing Software Solution	RFP	Published	28-May-20
UIUC	Commodities & general services	1JNM2105	Furnish and Deliver Child Meals	Bid	Published	16-Jun-20
UIUC	Commodities & general services	1RMJ2104	Provide Emergency & Non-Emergency Spill Clea	Bid	Published	21-May-20
UIUC	Construction services BAU19115		Plant Sciences Laboratory - Roof Replacement	Bid	Published	5/21 & 5/19

Small Purchase



 Units are encouraged to seek diverse vendors (minorities, females, persons with disabilities and veterans)



Competitive Solicitation

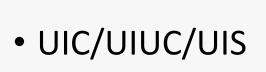


- >\$100K
- E-Bidding
- <u>Illinois Public Higher Education Procurement</u> Bulletin
- Illinois Procurement Gateway

Capital Program



Capital Program



- \$250K and above
- Multi-prime
- Diversity Goals
 - UIC 30% BEP goal
 - UIUC/UIS 20% BEP goal



Capital Program

TIPS!

Register on HigherEd Bulletin

http://www.procure.stateuniv.state.il.us/

- Attend Pre-bid meetings via WebEx or other platform...Check the rules first!!
- E-bidding through PRZM
- Starting in May



Resources

Small Business Set-Aside Program

COVID-19 Small Business Resources

Office of Procurement Diversity

Small Business SetAside Program





About the program



Specific contract categories



Benefits

Small Business Set-Aside Program

Do you qualify?

Must be an Illinois business

Annual gross sales:

- Retail/Service less than \$8 million
- Wholesale less than \$13 million
- Construction less than \$14 million
- Manufacturing less than 250 employees

Call the Small Business Set-Aside Program at 1(217) 558-3723 or email <u>EEC.SmallBusiness@illinois.gov</u>.

Website:

Small Business Set-Aside Program



Grow your revenues



supply/service Categories/classifications set-aside



All State procurements considered for set-aside program



Build your capacity



You can count on steady demand from the State



Enhance your credentials



Create a track record of service that can help your company win more government and private-sector business

Resources: Covid-19 Small Business

State

Local

Small Business Resources – State

The Illinois Department of Commerce & Economic Opportunity (DECEO) has launched emergency assistance programs for Illinois small businesses.

- ILLINOIS SMALL BUSINESS EMERGENCY LOAN FUND: A \$60 million fund provides low-interest loans up to \$50,000 for businesses with fewer than 50 employees and less than \$3 million in revenue in 2019.
- HOSPITALITY EMERGENCY GRANT PROGRAM: A new \$14 million grant program provides up to \$25,000 to eligible bars and restaurants and \$50,000 for eligible hotels. Bars and restaurants with less than \$1 million of revenue in 2019 and hotels generating less than \$8 million in revenue in 2019 are eligible.
 - More info
 here: https://www2.illinois.gov/dceo/SmallBizAssistan
 ce/Pages/EmergencySBAIntiatives.aspx

Questions can be directed to: 800-252-2923 or ceo.support@illinois.gov

Small Business Resources – Local

CITY OF CHICAGO MICROBUSINESS RECOVERY GRANT PROGRAM: The

City of Chicago is offering \$5,000 grants to up to 1,000 microbusinesses with four fewer employees in low-income Community Areas that have been impacted by COVID-19.

www.Chicago.gov/recoverygrant

UNIVERSITY OF CHICAGO:

https://coronavirusupdates.uchicago.edu/community-support/

DOWNSTATE SMALL BUSINESS STABILIZATION PROGRAM:

To support small businesses in downstate and rural counties across Illinois, DCEO is repurposing \$20 million in CDBG funds to stand up the Downstate Small Business Stabilization Program. This Fund will offer small businesses of up to 50 employees the opportunity to partner with their local governments to obtain grants of up to \$25,000 in working capital.

- These grants will be offered on a rolling basis.
- https://www2.illinois.gov/dceo/SmallBizAssistance/Pages/EmergencySBAIntiatives.aspx

Office of Procurement Diversity



Office of Procurement Diversity website: https://www.obfs.uillinois.edu/supplier-diversity/



Small Business Resources:

https://www.obfs.uillinois.edu/supplier-diversity/links-resources/



Procurement Diversity Quarterly Connection Newsletter:

https://www.obfs.uillinois.edu/supplier-diversity/newsletters/

Contact:

Sharla Roberts, Director sharlar@uillinois.edu

Dale Morrison, Assistant Director dmorrisj@uillinois.edu

Vernell Hammons, Coordinator vernellh@uillinois.edu

Who To Ask - Office of Procurement Diversity
https://www.obfs.uillinois.edu/supplier-diversity/who-to-ask/



JB Pritzker
Governor

Illinois Department of Central Management Services

Janel Forde
Director



Business Enterprise Program

For Minorities, Females, and Persons with Disabilities



Full Certification Application
Overview





BEP and/or VBP Certification

Search or join our database of registered and/or certified vendors

BEP and/or VBP Certification Directory

Apply for BEP and/or VBP Certification

State Use - Sheltered Workshop Certificani & MES.ILLINOIS.GOV

System Training

Learn how to fully utilize our system with a live trainer

See Online Training Times

ernal Links

Illinois Procurement Gateway (IPG) Registered Vendor Directory







Apply for Certification Online

Welcome! You are about to begin the online application for certification in the State of Illinois' Business Enterprise Program (BEP) and/or Veteran Business Program (VBP). Before continuing, please review the Certification Application Checklist and ensure that you have all of the necessary documents ready. If you do not have all necessary documents, your application's processing will be delayed.

To continue, please select an option below:

Renew Your Certification

I Know My Username & Password

I Forgot My Username & Password

Login

Lookup Account

New Certification

Your firm is not currently certified with the State of Illinois.

Create Account

After logging in to your account, you will be directed to the application form. You can also click the Apply for Certification link on the right side of the "Dashboard." If you require technical assistance while completing the application, please use our <u>online support form</u>.

BEP and/or VBP Certification Directory

Apply for BEP and/or VBP Certification

State Use - Sheltered Workshop Certification See Online Training Times

External Links

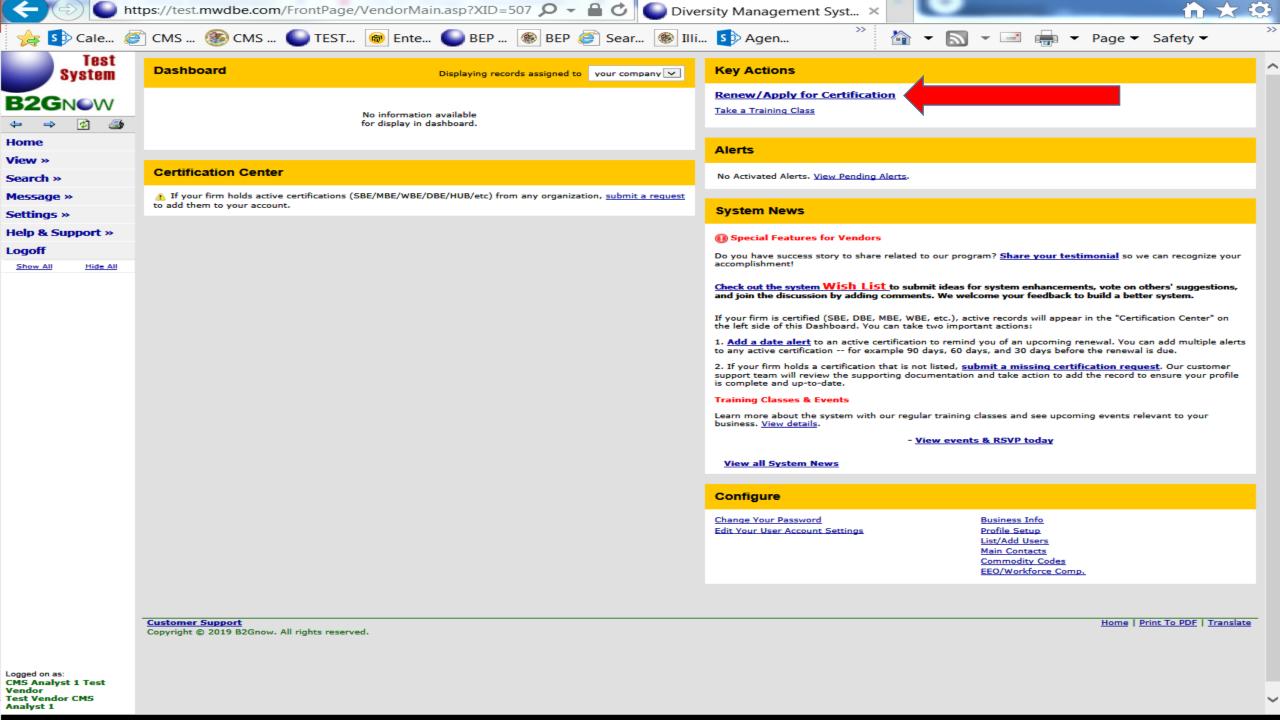
Illinois Procurement Gateway (IPG) Registered Vendor Directory

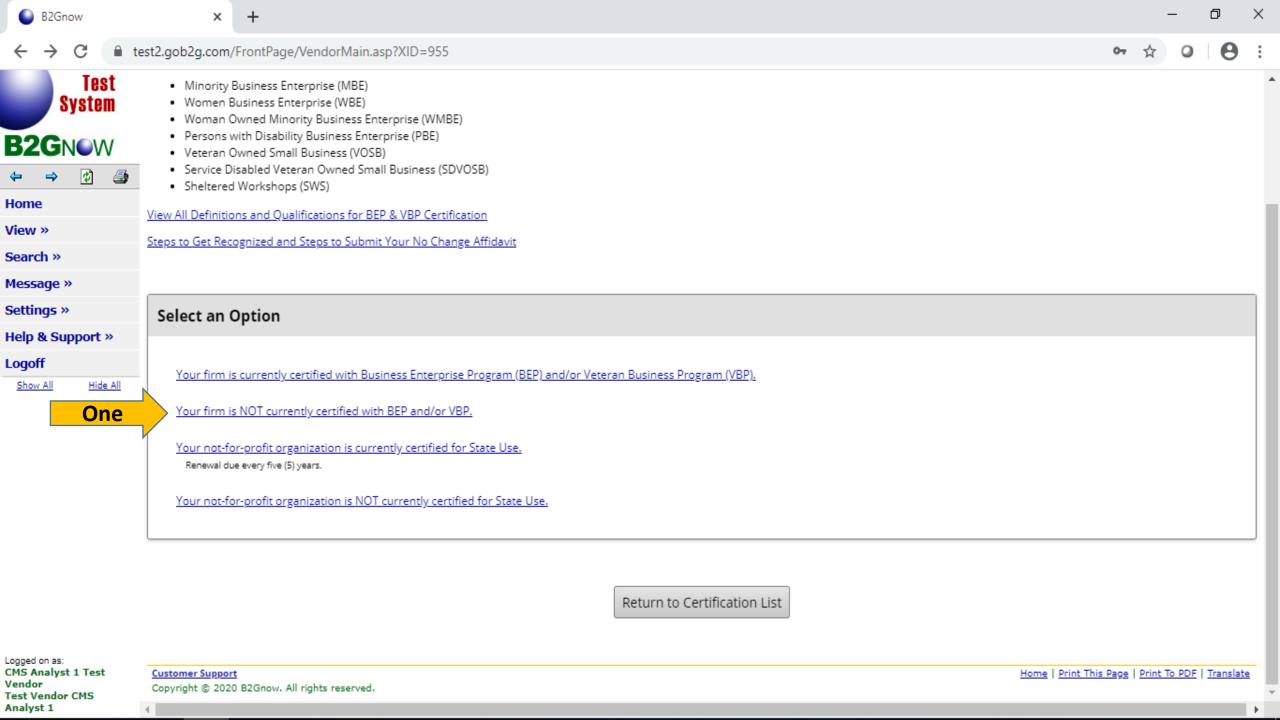
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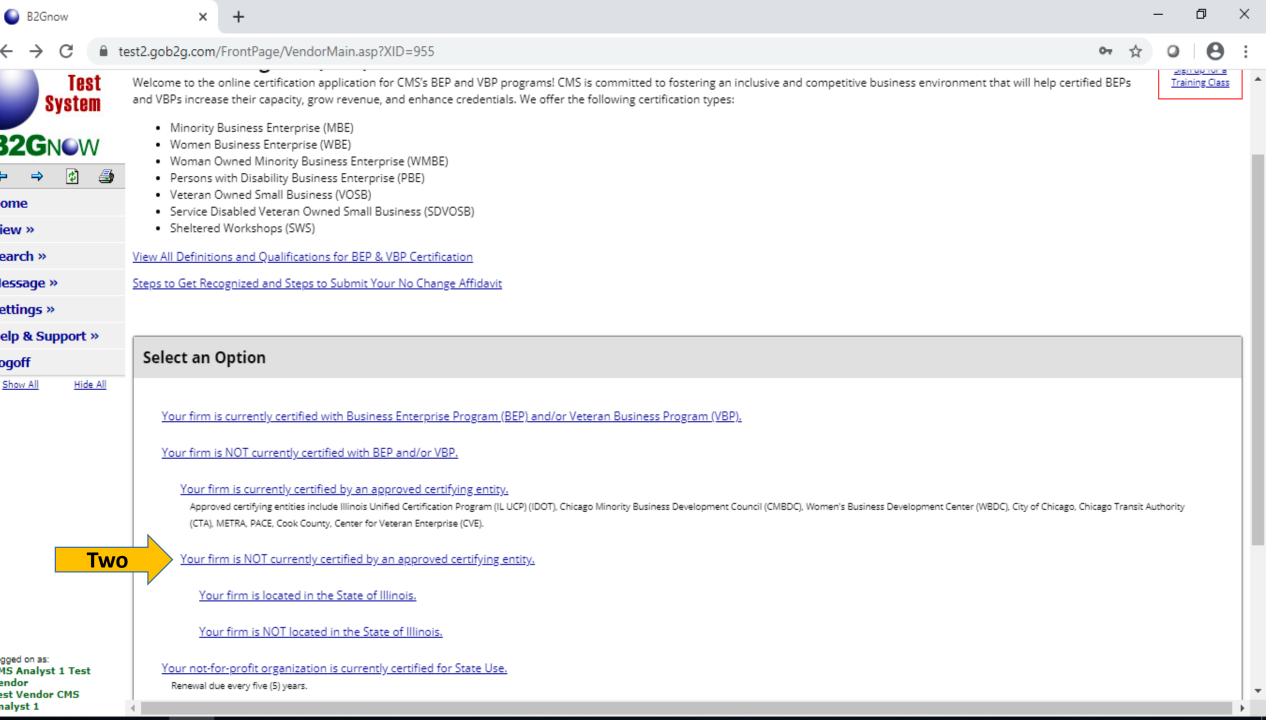
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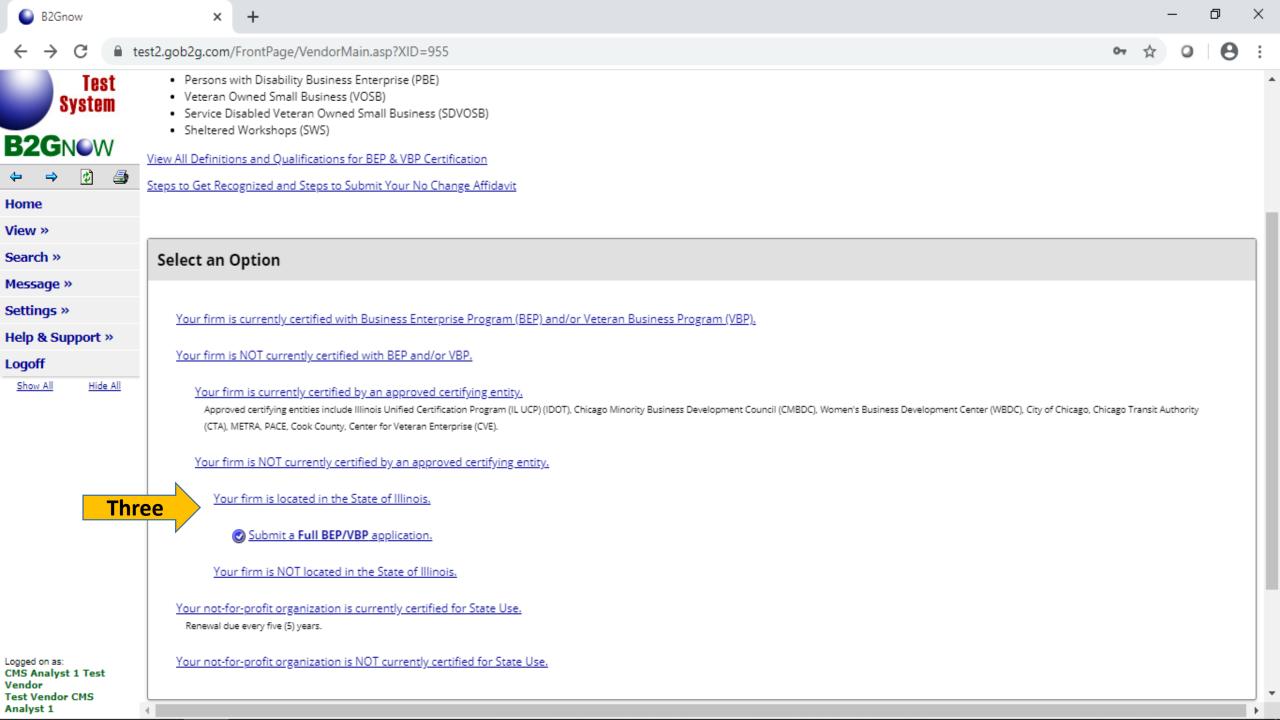


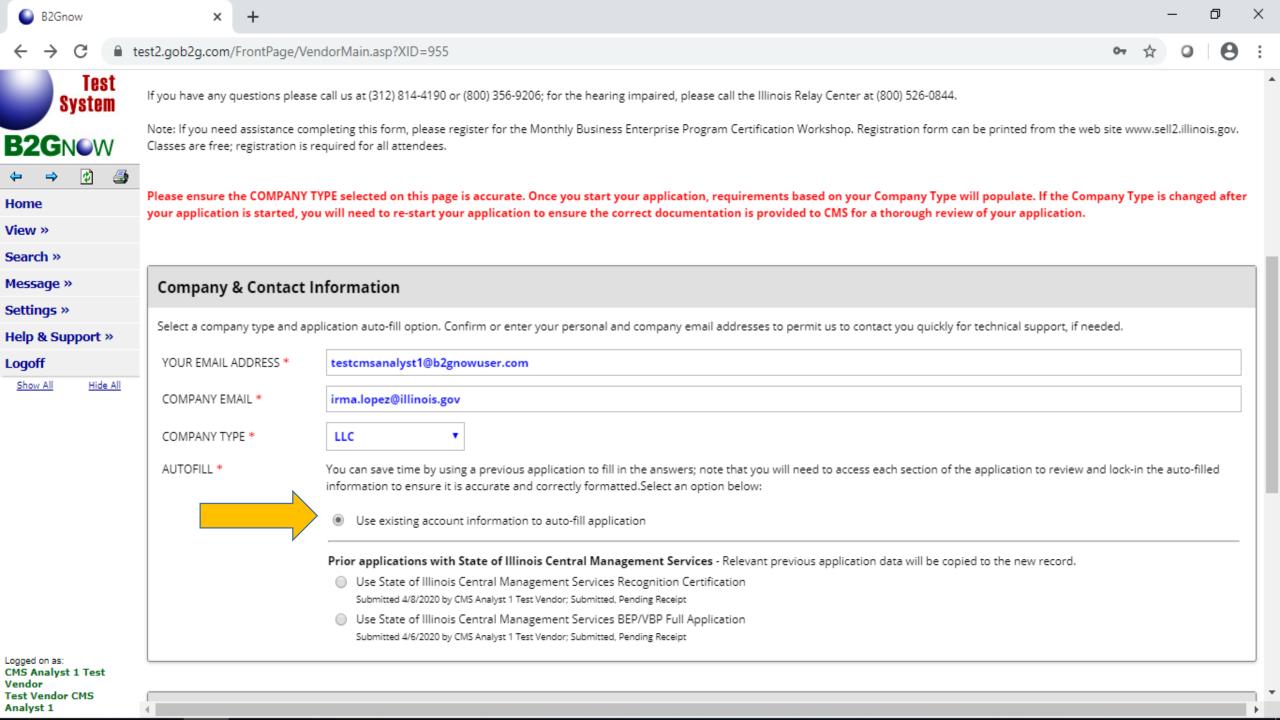
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Section 2: Business Information							
BUSINESS NAME *							
DBA NAME							
COMPANY TYPE *	None selected ▼						
COMPANY ETHNICITY	None selected ▼						
COMPANY GENDER	None selected ▼						
Section 3: Business Contact Information							
MAIN COMPANY EMAIL *							
MAIN PHONE *							

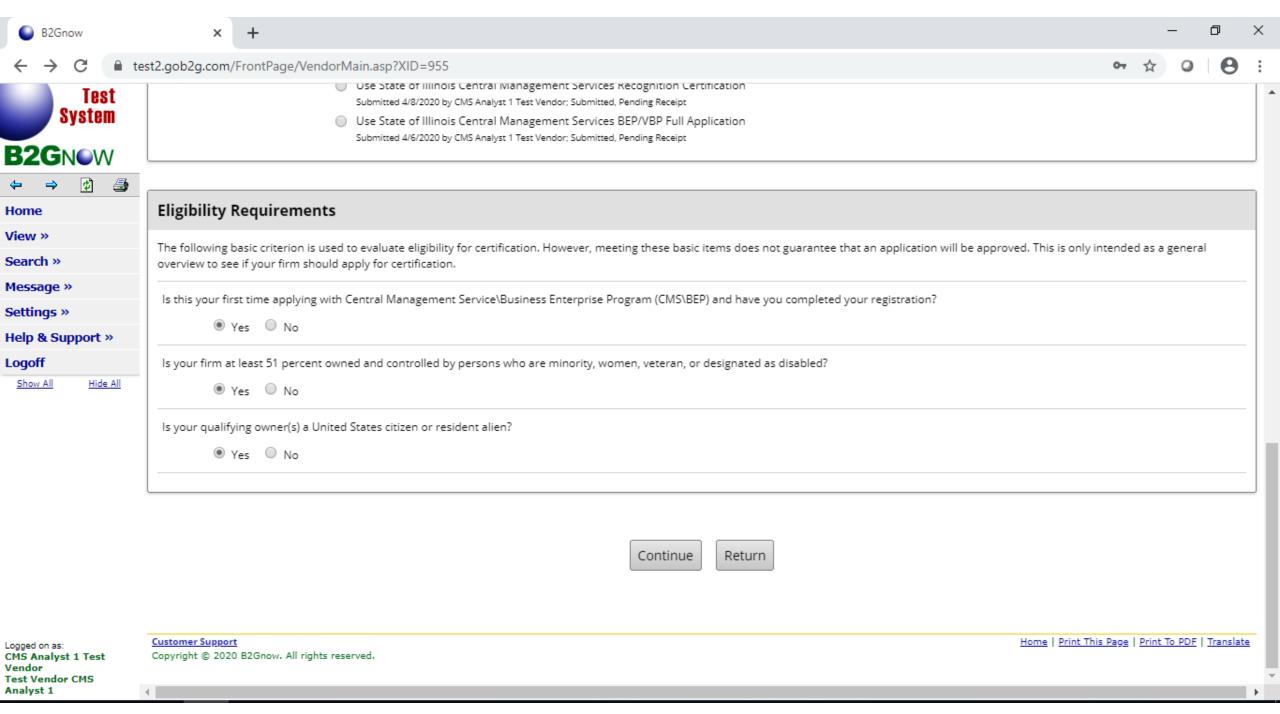


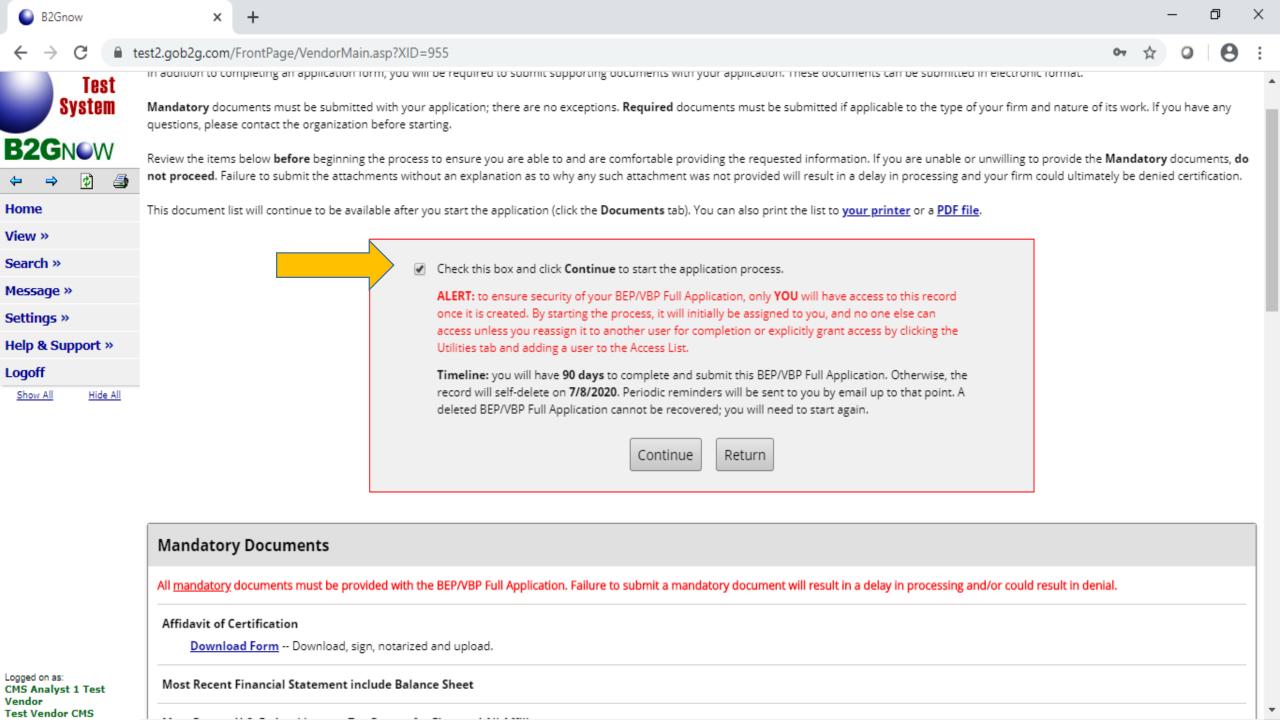


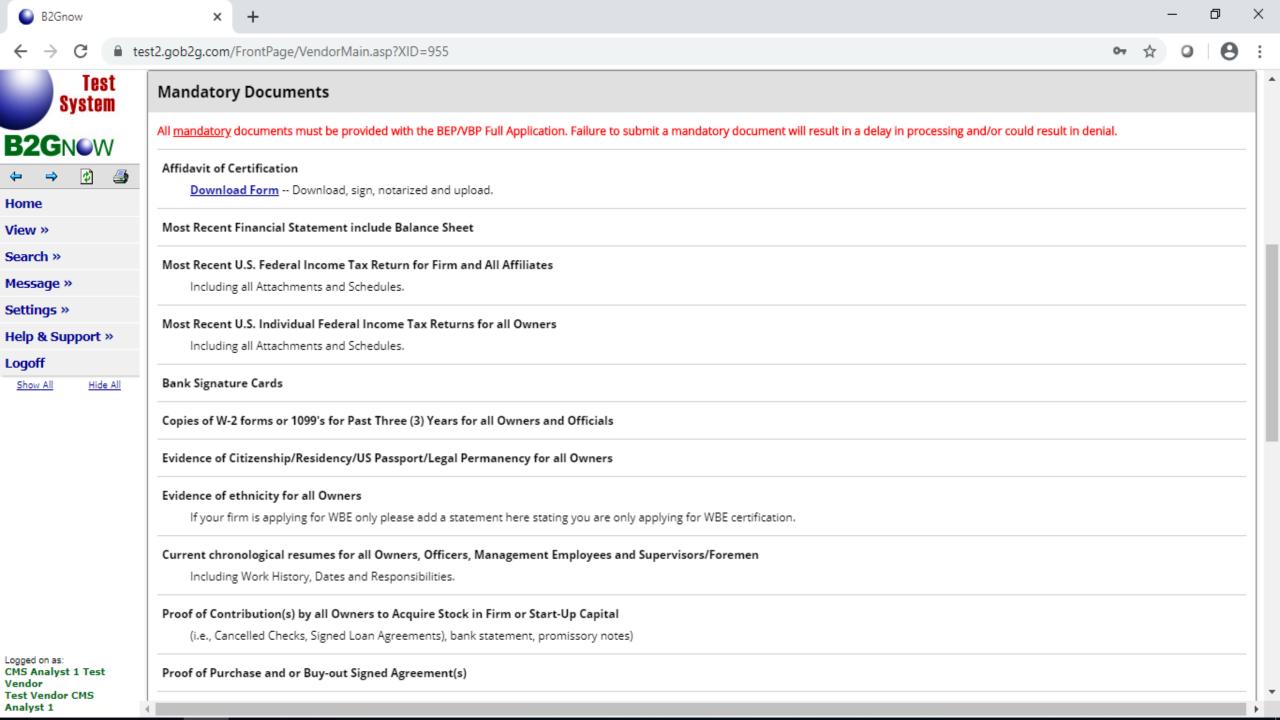


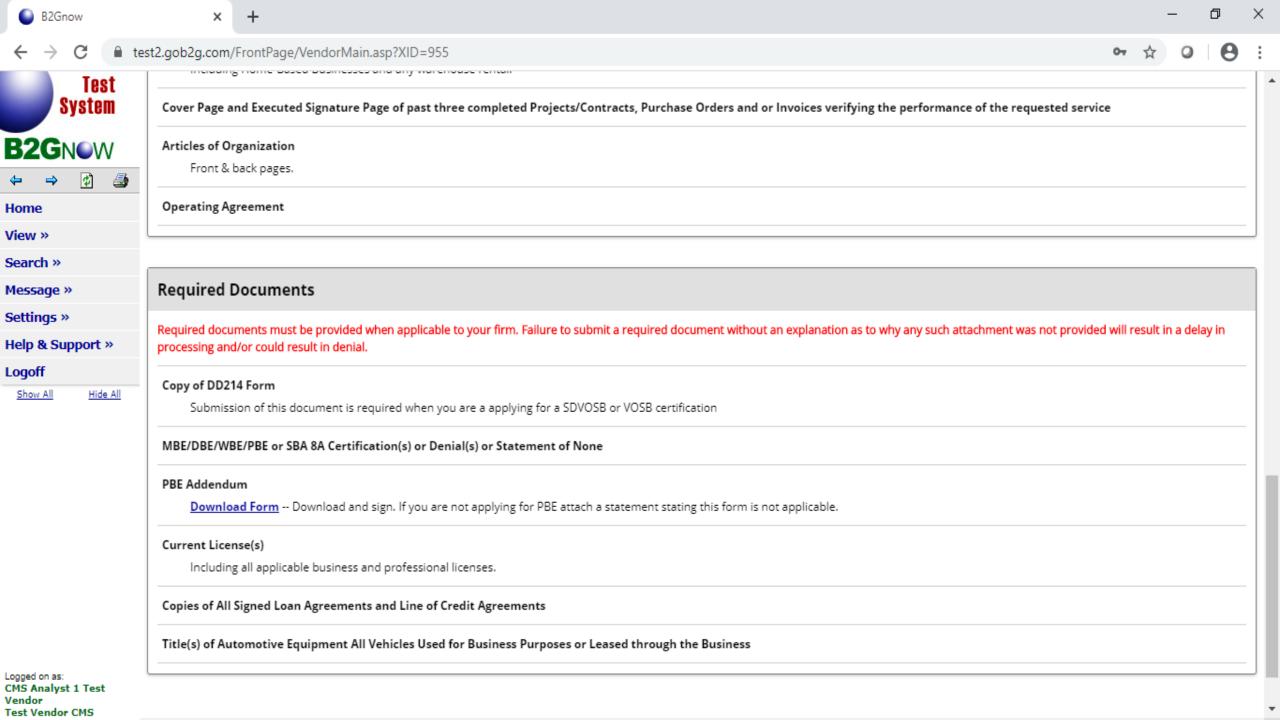


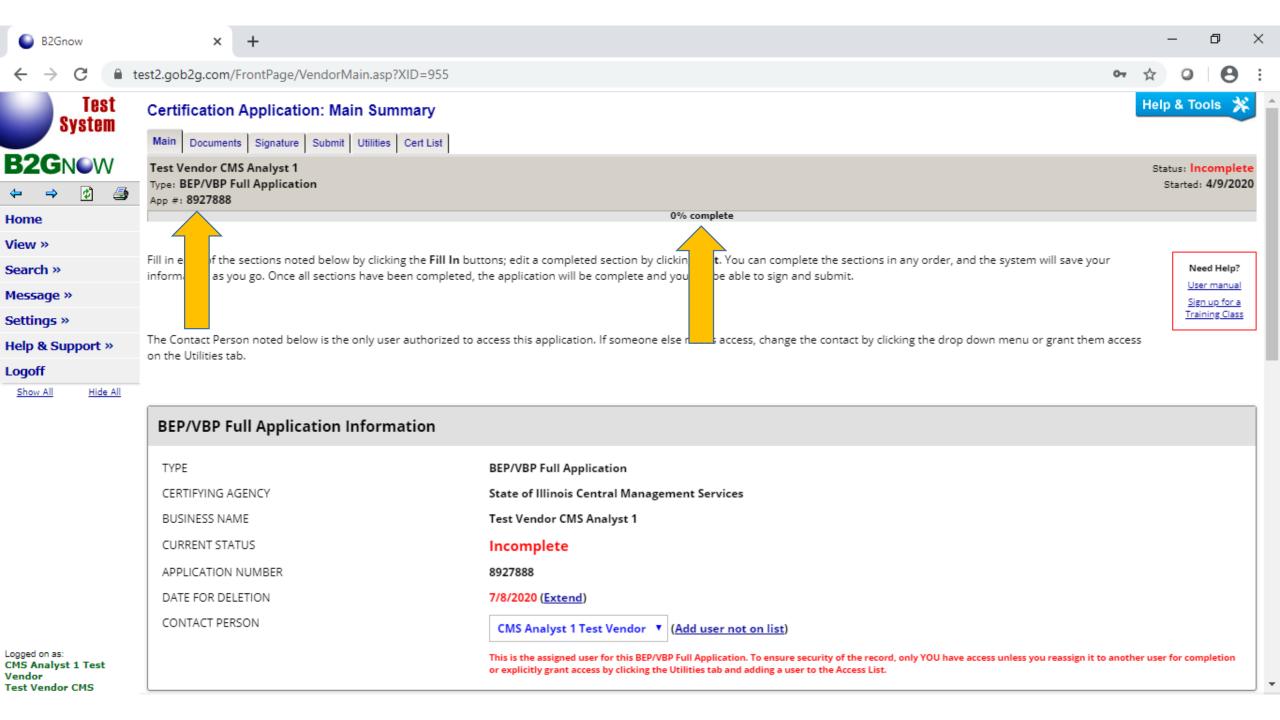


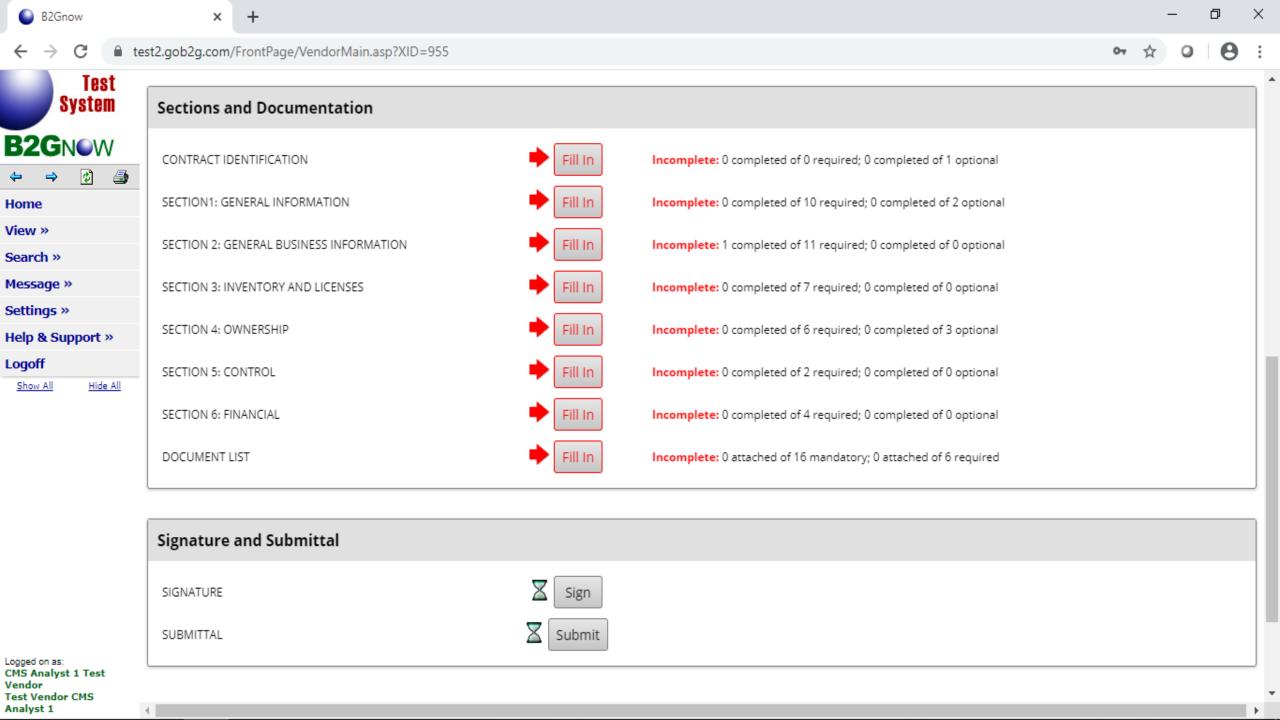


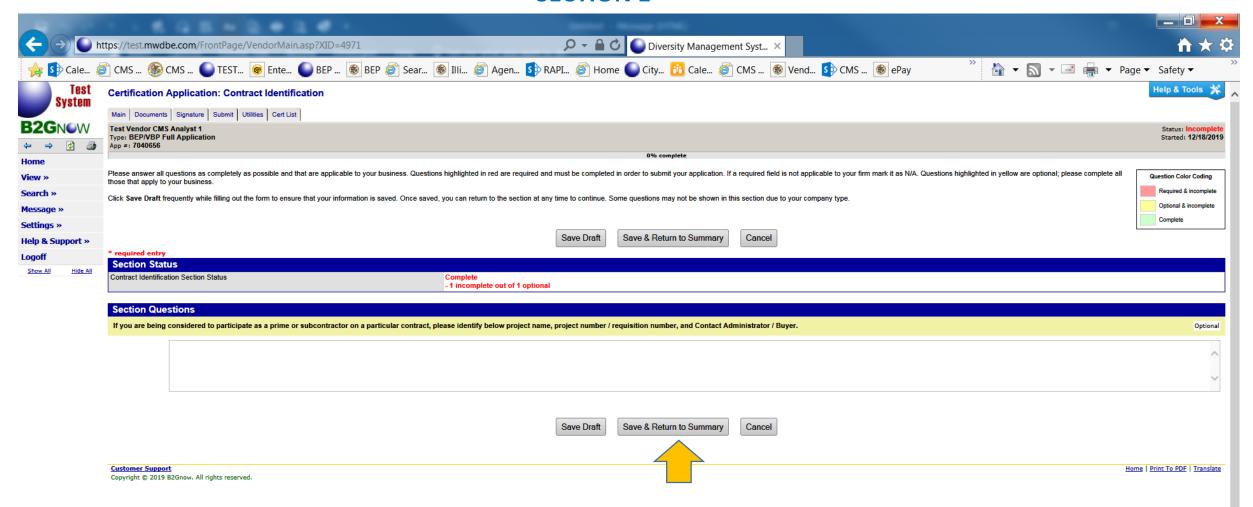






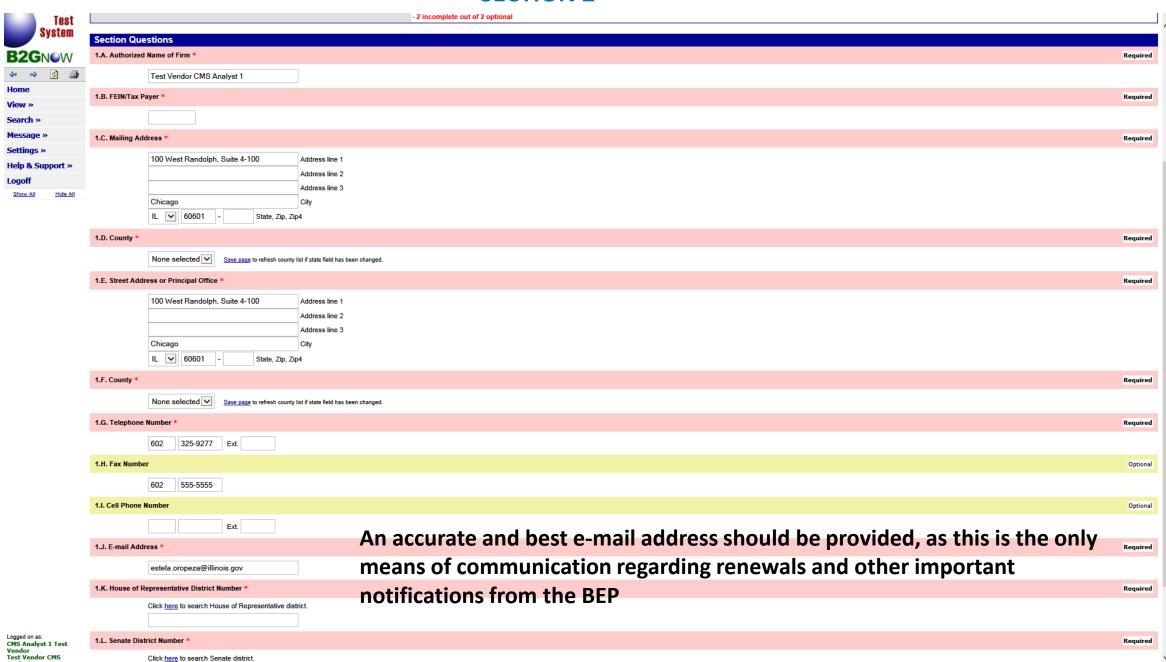






IMPORTANT NOTE:

If you are being considered for a contract opportunity pending BEP certification, enter contract information and notify lrma.Lopez@Illinois.gov to request expedited review.



Analyst 1

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Test System	Certification Application			censes								Help & Tools 💥
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Home								0% com	plete			
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Settings »	Section Questions											
Help & Support »												
	3.A. Provide the street addre	ess of all facilities utilize	zed by the firm *									Required
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	3.B. Does your firm share an	ny facilities? *										Required
	If yes, please	include information about	ut the companies w	ith which your firm	n shares facilities.							
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	Yes Bus	iness Name	Conta	ct Person	Phone	Email	Personnel	Office Space \	ard Space Equipmen	nt Machinery	y .	
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	3.C.1. Describe all real estat	e agreements of facilities	ies used by the fir	m indicating whe	ether facilities are ov	wned or leased by the	e firm; *					Required
	Include rental	amount and whether the	e agreements are w	ritten or oral. Also	, provide copies of all	l leases agreement; pro	operty tax, mort	gage provide	proof. If None, you	must attach	justification on the mandatory documents section "Real Estate Agreement(s) Lease, Deeds to Prope	erty, or Property Tax Bill."
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	3.D. List all current professi	onal & business license	e(s) *									Required
	{lease list the	firm's current local, coun	nty, and state busin	ess license(s), per	rmit(s), and profession	nal license(s)/ (e.g. cor	ntractor, electric	al, plumber, in	vestment, engineer	or architec	ct, etc.) Supply copies of license(s) and permit(s) indicated here.	
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Analyst 1

SECTION 3 cont.

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earch »	3.D. List all current pro	ofessional & business licen	se(s) *															Require
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Contracts Concessions	○ Ye	S Name of Individual Holding	License Name	Expiration Date		License Number	Any Limitation	5										
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	3.E.2. List the vehicles	utilized by your firm. *																Require
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	3.F. Does your firm ma	nintain inventory? *																Require
	If yes li	ist a description and dollar val	lue of the inventory															
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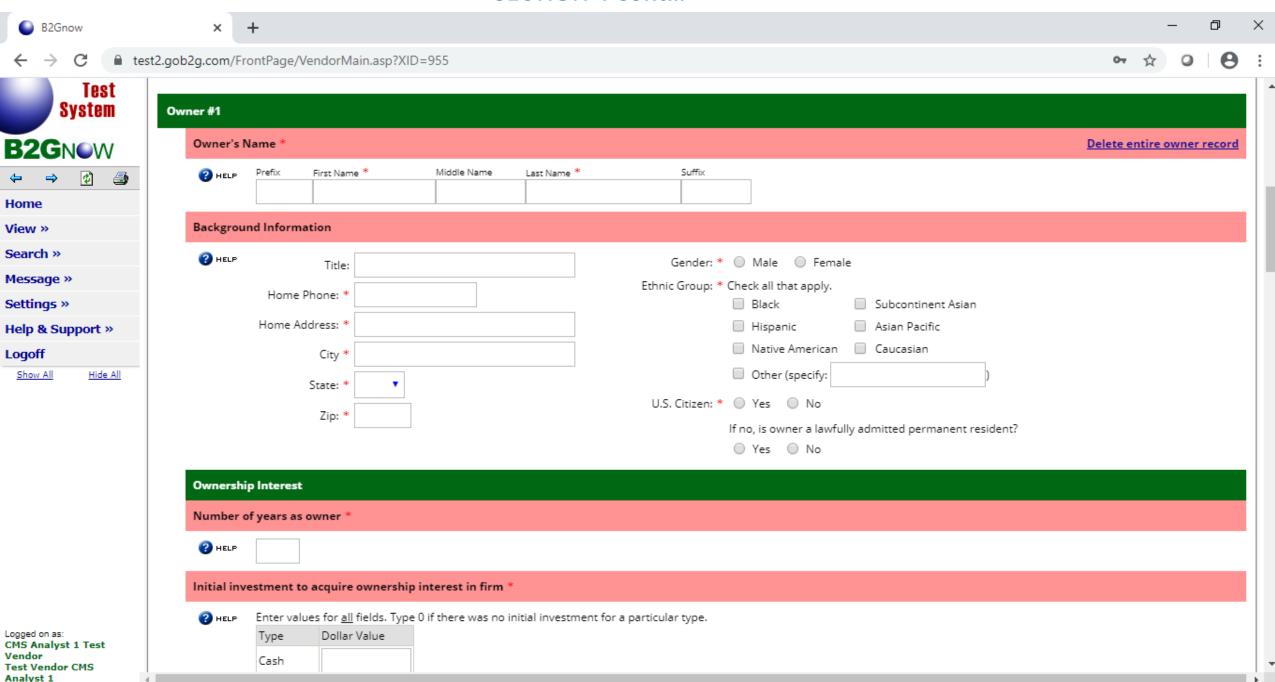
Logged on as: CMS Analyst 1 Test Vendor Test Vendor CMS Analyst 1 Professional license if applicable. Business license MUST be addressed. Either a copy of business license or notarized and signed affidavit Cust stating one is not required of your local/county government.

Home | Print This Page | Print To PDF | Translate

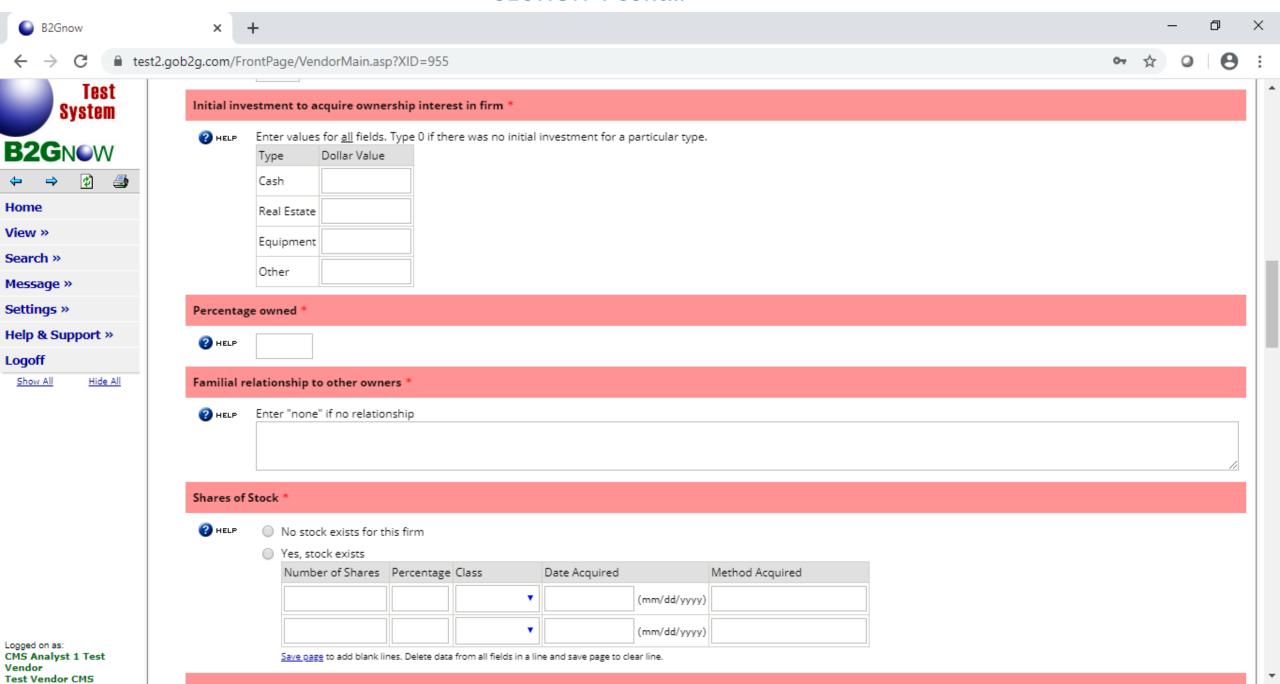
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Test System		Application: Section 4:							Help & Tools 💥
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Home						0% complete			
View »		uestions as completely as poss nplete all those that apply to yo		le to your business. Questions highligh	ited in red are required and mu	ist be completed in order to	submit your a	r application. If a required field is not applicable to your firm mark it as N/A. Questions highlighted in yellow are	Question Color Coding
Search »	Click Save Draft fre	quently while filling out the form	n to ensure that your infor	mation is saved. Once saved, you can	return to the section at any tim	ne to continue. Some questi	ions may not h	t be shown in this section due to your company type.	Required & incomplete
Vendors	onen care brains	quantity mine mining out the form	to onearo mar your mion	mader to dated. Once carea, you can	Total to the economic at any time	io to communa. Como que cu		to one of the content and to your company type.	Optional & incomplete
Certified Vendors									Complete
Contracts					Save Draft	Save & Return to S	Summary	Cancel	
Concessions Outreach	* required entry				oave Blait	Cave a recam to e	Jammary	dancer	
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Search Results »	Section 4: Ownersh			Incomplete					
Message »	Occilon 4. Owners	np dection diatus		- 6 incomplete	out of 6 required out of 3 optional				
Settings »									
Help & Support »	Section Ques	stions							
Logoff						Add Owner	/		
Show All Hide All						Add Owner			
	4.B.1. Do any ow	ners or management officials	of the firm have owners	ship in any other firm(s) (affiliates)?	*				Required
		Ü		. ,					
	(○ No							
	(Yes Name of Business	A	Address	Type of Business				
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	4.B.2. For each a	ffiliate listed above provide th	ne date of establishment	t.					Optional
	Se	eparate each answer with semi	colon.			_			
						Owners v	with a	affiliations with other businesses	
						must also	o discl	close affiliate financials	
						inast also	o alsei	stode attituate tittaticials	
	4.B.3. For each a	ffiliate listed above provide th	ne gross sales.						Optional
	Se	eparate each answer with semi	colon.						
	A.C. Lietall man	on of the owners of all officers	o (i o other firm (-))						
	4.C. List all name	es of the owners of all affiliate	s (i.e. otner firm(s)).						Optional
	N	ame	Company	Type of Business	% of Ownership				
Logged on as: CMS Analyst 1 Test					96				
Vendor Test Vendor CMS									

Analyst 1

SECTION 4 Cont...



SECTION 4 Cont...



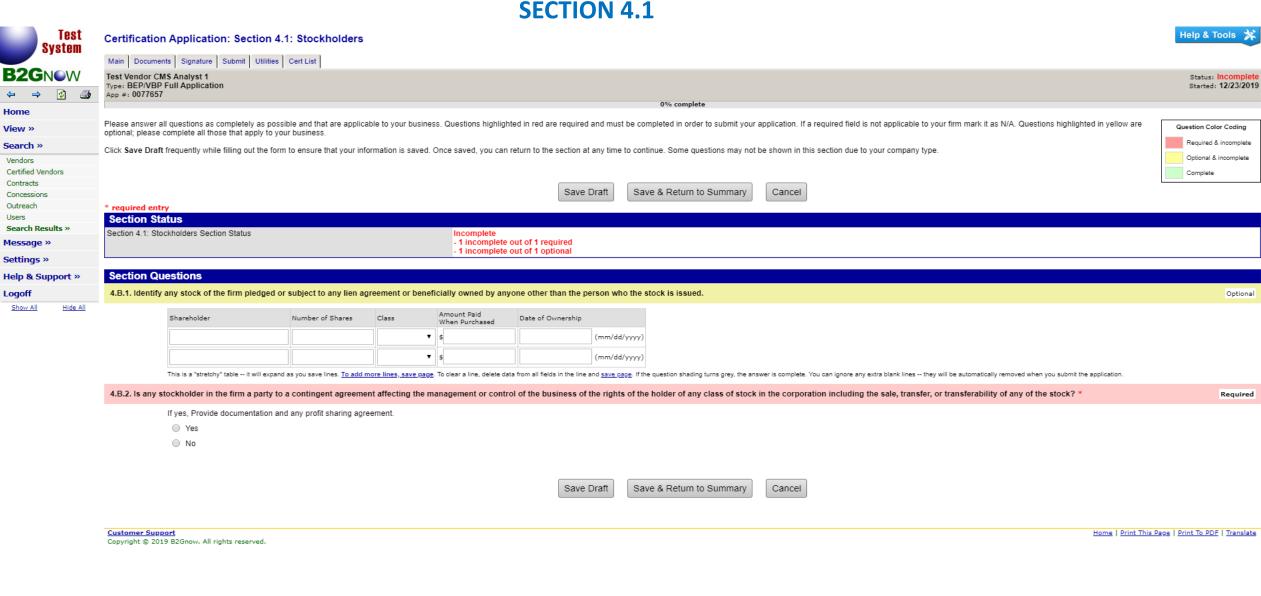
SECTION 4 cont.

.C. List all n														
	names of the owners of all affil	iates (i.e. other firm	n(s)).											
	Name	Company	-	Type of Business	3,0	of Ownership								
	Name	Company	-	Type of Business	96	or Ownership								
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Does an	ny owner or management offici	al of the applicant f	firm serve as an em	ployee of or have	duties in any oth	her business ente	erprise or ager	cy? *						
	Describe the duties of that ow	ner/official in the oth	ner firm and describe	the firm's primary p	product or service	offering.								
	O No													
	Yes Name	Name	e of Firm	Position/Duties		Product or Service	of Firm	Years of Affiliation						
	This is a "stretchy" table	it will expand as you s	save lines. To add more	lines, save page. To c	lear a line, delete dat	ta from all fields in the	line and save pag	e. If the question shad	ng turns grey, the	answer is complet	You can ignore any	extra blank lines th	ey will be automatically r	emoved when you submit t
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LIST any	inin with which the applicant	business has a bus	siness relationship a	and whose manag	jement and/or ov	vnersnip snares	a iaiiiiiai reiau	onship with the a	opiicant busii	ess managem	nt and/or owner	snip.		
	If none, type "none."													
. Identify	the following information for e	each partner, propri	ietor, stockholder, d	lirector, and office	er of the applican	t firm. *								
Identify	the following information for e		ietor, stockholder, d		er of the applican		Hours Worked \	/eekly						
Identify		Position(s) E						/eekly						
Identify	Name & Title Name	Position(s) E	Ethnicity & Gender Ethnicity					/eekly						
Identify	Name & Title	Position(s) E Officer Director Manager	Ethnicity & Gender Ethnicity					/eekly						
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SECTION 4.1



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						JLC	11014			
	Test System	Certification Application	,							Help & Tools
B2G	NOW	Test Vendor CMS Analyst 1 Type: BEP/VBP Full Application								Status: Incomple Started: 12/23/20
⇔ ⇒	② 🚭	App #: 0077657	011							Started: 12123/20
Home								0	0% complete	
View »		Please answer all questions as optional; please complete all tho		e to your business. Questions hig	hlighted i	n red are red	quired and must	be comple	eted in order to submit your application. If a required field is not applicable to your firm mark it as N/A. Questions highlighted in yellow are	Question Color Coding
Search ×	,									Required & incomplete
Vendors		Click Save Draft frequently whil	le filling out the form to ensure that your inform	nation is saved. Once saved, you	can retu	rn to the sect	tion at any time	to continue	e. Some questions may not be shown in this section due to your company type.	Optional & incomplete
Certified V										Complete
Contracts						S	ave Draft	Save &	& Return to Summary Cancel	
Concession	ns					3	ave Diait	Save &	Cancel	
Outreach Users		* required entry								
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		Section 5: Control Section State	tus	Incomplet						
Message	; »			- Z incomp	nete out	of 2 required	1			
Settings		Section Questions								
неір & S	upport »	5.A. Identify by name, ethnic	city, gender, and number of years with the fi	irm those individuals in the fir	m (includ	ling owners	and non-owne	ers) respon	nsible for day-to-day management and business decisions including, but not limited to, those with primary responsibility in each m	nanagement area Required
Logoff		listed below. *								
Show All	Hide All	1. Estimating								
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			Name	Ethnicity	Gender	# Years in Role with Fir	% of rm Responsibilit	Disabled		
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		3 Hiring and	Firing of Management Personnel							
		o. ming and				# Years in	% of			
			Name	Ethnicity	Gender		rm Responsibilit	Disabled		
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			application.							
		4. Hiring and	Firing of Non-Management Personnel							
						# Years in	% of			
			Name	Ethnicity	Gender		rm Responsibilit	Disabled		
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Test Vend	or CMS									

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5. Supervision of Field/Production

Name	Ethnicity	Gender	# Years in Role with Firm	% of Responsibility	Disabled
	•	•			•
	•	•			•

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

6. Supervision of Office Personnel

Name	Ethnicity	Gender	# Years in Role with Firm	% of Responsibility	Disabled
	•	•			•
	•	•			•

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

Contract Signing

Name	Ethnicity	Gender	# Years in Role with Firm	% of Responsibility	Disabled
	•	•			•
	•	•			•

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

Signing and Co-Signing For Loans

Name	Ethnicity	Gender	# Years in Role with Firm	% of Responsibility	Disabled
	•	•			•
	•	•			•

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

9. Acquisition of Lines of Credit

Name	Ethnicity	Gender	# Years in Role with Firm	% of Responsibility	Disabled
	•	•			•
	•	•			•

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

10. Surety Bonding

Name	Ethnicity	Gender	# Years in Role with Firm	% of Responsibility	Disabled
	•	•			•
	•	•			•

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

11. Major Purchases or Acquisitions

Name	Ethnicity	Gender	# Years in Role with Firm	% of Responsibility	Disabled
	•	•			•
	•	•			•

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

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12. Check Signing

ame	Ethnicity	Gender	# Years in Role with Firm	% of Responsibility	Disabled
	•	•			•
	•	•			•

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

13. Other

Name	Ethnicity	Gender	# Years in Role with Firm	% of Responsibility	Disabled
	•	•			•
	•	•			•

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

5.B. Indicate the personnel or firm who provide the following services: *

Required

If owner/atty/accountant is still on

board to provide services in this

section, enter date in future (ex:

12/31/2021

Accounting/Financial

Name of Service Provider Date(s) of Hire		End Date(s) of Service		Cost for Each Engagement	Address	Contact Person	Phone		
	(mr	m/dd/yyyy)		(mm/dd/yyyy)					
	(mr	m/dd/yyyy)		(mm/dd/yyyy)					

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore application.

Advertising

Name of Service Provider	Date(s) of Hire		End Date(s) of Service	e	Cost for Each Engager	nent	Address	Contact Person	Phone
		(mm/dd/yyyy)		(mm/dd/yyyy)					
		(mm/dd/vvvv)		(mm/dd/yyyy)					

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the

3. External Estimating (an outside firm that prepares cost estimates)

Name of Service Provider	Date(s) of Hire	End Date(s) of Service	Cost for Each Engagement	Address	Contact Person	Phone
	(mm/dd/yyyy)	(mm/dd/yyyy)				
	(mm/dd/yyyy)	(mm/dd/yyyy)				

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

4. Legal/Attorney

Name of Service Provider	Date(s) of Hire	End Date(s) of Service	Cost for Each Engagement	Address	Contact Person	Phone
	(mm/dd/yy	y) (mm/dd/yyyy				
	(mm/dd/yy	y) (mm/dd/yyyy				

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

Lobbying

Name of Service Provider	Date(s) of Hire	End Date(s) of Service	Cost for Each Engagement	Address	Contact Person	Phone
	(mm/dd/yyyy)	(mm/dd/yyyy)				
	(mm/dd/yyyy)	(mm/dd/yyyy)				

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the

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application.

3. External Estimating (an outside firm that prepares cost estimates)

Name of Service Provider	Date(s) of Hire	End Date(s) of Service	Cost for Each Engagement	Address	Contact Person	Phone
	(mm/dd/yyyy)	(mm/dd/yyyy)				
	(mm/dd/yyyy)	(mm/dd/yyyy)				

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

4. Legal/Attorney

Name of Service Provider Date(s) of Hire		End Date(s) of Service	Cost for Each Engagement	Address	Contact Person	Phone
	(mm/dd/yyy	(mm/dd/yyyy				
	(mm/dd/yyy	(mm/dd/yyyy				

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application

5. Lobbying

Name of Service Provider	Date(s) of Hire				Cost for Each Engagement	Address	Contact Person	Phone
		(mm/dd/yyyy)		(mm/dd/yyyy)				
		(mm/dd/yyyy)		(mm/dd/yyyy)				

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

6. Management or Professional Services and other consulting agreements with firms or individuals

Name of Service Provider	Date(s) of Hire	End Date(s) of Service	Cost for Each Engagement	Address	Contact Person	Phone
	(mm/dd/yy	yy) (mm/dd/yyyy				
	(mm/dd/yy	yy) (mm/dd/yyyy				

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

7. Temporary Services

Name of Service Provider	Date(s) of Hire		End Date(s) of Service		Cost for Each Engagement	Address	Contact Person	Phone
	(mm/	/dd/yyyy)		(mm/dd/yyyy)				
	(mm/	/dd/yyyy)		(mm/dd/yyyy)				

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

8. Other (identy purposes of service, such as subcontractor, broker, or commission employee)

Name of Service Provider	Date(s) of Hire	End Date(s) of Service	Cost for Each Engagement	Address	Contact Person	Phone
	(mm/dd/yyyy)	(mm/dd/yyyy)				
	(mm/dd/yyyy)	(mm/dd/yyyy)				

This is a "stretchy" table -- it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

Save Draft

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Cancel

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Customer Support
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Test	I rease answer an questions as completely as possible and that applicable to your business. Questions inglingrited in red are required and must be completed in order to submit your application. If a required red to not applicable to your limit mark it as not. Questions inglingrited in yellow are optional; please complete all those that apply to your business.	Question Color Coding
Quotom	Click Save Draft frequently while filling out the form to ensure that your information is saved. Once saved, you can return to the section at any time to continue. Some questions may not be shown in this section due to your company type.	Required & incomplete
		Optional & incomplete
B2G NOW		Complete
← ⇒ 🗗 🎒	Save Draft Save & Return to Summary Cancel	
Home	* required entry	
View »	Section Status	
Search »	Section 6: Financial Section Status Incomplete - 4 incomplete out of 4 required	
Vendors		
Certified Vendors	Section Questions	
Contracts	6.A. Identify any lines of credit and/or loans to your firm; indicating the source, date, amount, and signator(s). Provide a complete signed copy of each credit and/or loan agreement. *	Required
Concessions		
Outreach Users	No lines and/or letters of credit	
Search Results »	Yes Source Amount	
Message »		
Settings »		
Help & Support »	This is a "stretchy" table it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines they will be automatically removed when you submit the application.	
Logoff Show All Hide All	6.B. What were the gross receipts of the firm and affiliates for each of the last three fiscal years? *	Required
Show All Hide All	NOTE: If it is a new business, provide a current balance sheet and most current U.S. individual income tax returns.	
	Year Gross Receipts of Gross Receipts of Applicant Firm Affiliate Firms	
	▼ s ×	
	Add another line	
	6.C. What are the total number of employees for the firm for the last three fiscal years? *	Required
	Enter zero (0) for no employees.	
	Year Full Time Part Time Contract If you have not participated	
	▼	
	in contracts, that's ok.	
	▼	
	This is a "stretchy" table it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines they will be automatically removed when you submit the application.	
	6.D. Provide proof of at least 3 projects (contracts, purchase orders, invoices, etc.) completed by the applicant firm during the last 3 years that demonstrate the firm's ability to provide the product(s) or service(s) related to the NIGP codes for which you're applying? *	Required
	No projects completed	
	Yes Firm/Organization Name Phone Location of Project Type of Work Project Start Date Project Completion Date Dollar Value of Contract	
	(mm/dd/yyyy) (mm/dd/yyyy)	
	(mm/dd/yyyy) (mm/dd/yyyy)	
	This is a "stretchy" table it will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns grey, the answer is complete. You can ignore any extra blank lines they will be automatically removed when you submit the application.	
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	Mandatory Document				
6	Mandatory documents cannot be	marked as <u>not applicable</u> . All <u>mandatory</u> documents must be attached. Do not attach other files in lieu of the requested	documents; doin	g so may result in denial of your BEP/VBP Full Application and/or delay in processing. I	f unsure how to proceed, please contact Customer Support.
•	Attach (<u>Refresh</u>)	Document (Refresh)	Download Form	Document Description (Refresh)	Status (<u>Refresh</u>)
	Attach or Fax	Affidavit of Certification	Download	Download, sign, notarized and upload.	NOT attached
	Attach or Fax	Most Recent Financial Statement include Balance Sheet		-	NOT attached
	Attach or Fax	Most Recent U.S. Federal Income Tax Return for Firm and All Affiliates		Including all Attachments and Schedules.	NOT attached
	Attach or Fax	Most Recent U.S. Individual Federal Income Tax Returns for all Owners		Including all Attachments and Schedules.	NOT attached
	Attach or Fax	Bank Signature Card of Applicant Firm		-	NOT attached
	Attach or Fax	Copies of W-2 forms or 1099's for Past Three (3) Years for all Owners and Officials		-	NOT attached
	Attach or Fax	Evidence of Citizenship/Residency/US Passport/Legal Permanency for all Owners		-	NOT attached
	Attach or Fax	Evidence of ethnicity for all Owners		If your firm is applying for WBE only please add a statement here stating you are only applying for WBE certification.	NOT attached
	Attach or Fax	Current chronological resumes for all Owners, Officers, Management Employees and Supervisors/Foremen		Including Work History, Dates and Responsibilities.	NOT attached
	Attach or Fax	Proof of Contribution(s) by all Owners to Acquire Stock in Firm or Start-Up Capital		(i.e., Cancelled Checks, Signed Loan Agreements), bank statement, promissory notes)	NOT attached
	Attach or Fax	Proof of Purchase and or Buy-out Signed Agreement(s)		-	NOT attached
	Attach or Fax	Equipment Lease Agreement(s) and/or Inventory of Equipment, include firm office equipment		-	NOT attached
	<u>Attach</u> or <u>Fax</u>	Real Estate Agreement(s) Lease, Deeds to Property, or Property Tax Bill		Including Home-Based Businesses and any warehouse rental.	NOT attached
	Attach or Fax	Cover Page and Executed Signature Page of past three completed Projects/Contracts, Purchase Orders and or Invoices verifying the performance of the requested service		-	NOT attached
	Attach or Fax	Articles of Incorporation (front & back pages) your home state		Firm must be in Good Standing.	NOT attached
	Attach or Fax	By-Laws of Corporation		-	NOT attached
	Attach or Fax	Authorization to transact business in Illinois		For firm's not incorporated in Illinois, contact the Secretary of State office for at; www.cyberdriveillinois.com/services/home.html	NOT attached
	Attach or Fax	Front and back Copies of All Stock Certificates, Issued and Canceled		-	NOT attached
	Attach or Fax	Minutes of First Stockholder's Meeting and/or Corporation's Organizing Minutes		-	NOT attached
	Attach or Fax	Minutes of First Board of Director's Meeting		-	NOT attached
	Attach or Fax	Most Recent Board of Director's Meeting Minutes		-	NOT attached
	Attach or Fax	Most Recent Minutes of Stockholder's Meeting Where the Current Board Members Were Appointed		-	NOT attached
	Attach or Fax	Most Recent Shareholder's Meeting Minutes		-	NOT attached
	Attach or Fax	Most Recent Minutes of Board of Director's Meeting Where the Current Officers Were Appointed		-	NOT attached

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Attach All Docs Via Fax

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Required Documents

Required documents that are not relevant to your firm can be marked as not applicable. Please use caution when reviewing the document list as failure to submit the attachments without an explanation as to why any such attachment was not provided will result in a delay in processing and/or could result in denial.

Attach (<u>Refresh</u>)	Mark as Not Applicable	Document (Refresh)	Download Form	Document Description (<u>Refresh</u>)	Status (<u>Refresh</u>)
Lock In	Attach each document below or c	heck the box to indicate it is not applicable to your business; then click the Lock In button.			
Attach or Fax		Copy of DD214 Form		Submission of this document is required when you are a applying for a SDVOSB or VOSB certification	NOT attached
Attach or Fax		MBE/DBE/WBE/PBE or SBA 8A Certification(s) or Denial(s) or Statement of None		-	NOT attached
Attach or Fax		PBE Addendum		Download and sign. If you are not applying for PBE attach a statement stating this form is not applicable.	NOT attached
Attach or Fax		Current License(s)		Including all applicable business and professional licenses.	NOT attached
Attach or Fax		Copies of All Signed Loan Agreements and Line of Credit Agreements		-	NOT attached
Attach or Fax		Title(s) of Automotive Equipment All Vehicles Used for Business Purposes or Leased through the Business		-	NOT attached

Lock In Attach each document above or check the box to indicate it is not applicable to your business; then click the Lock In button.

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Affidavit of Certification

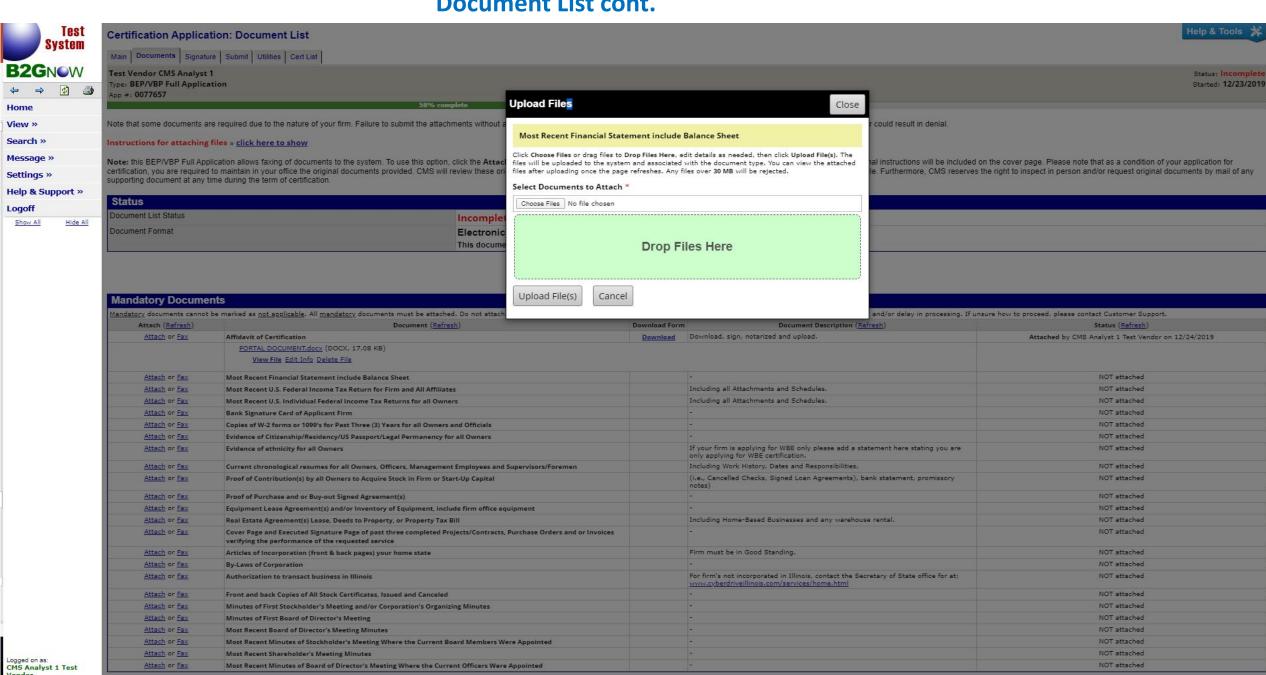
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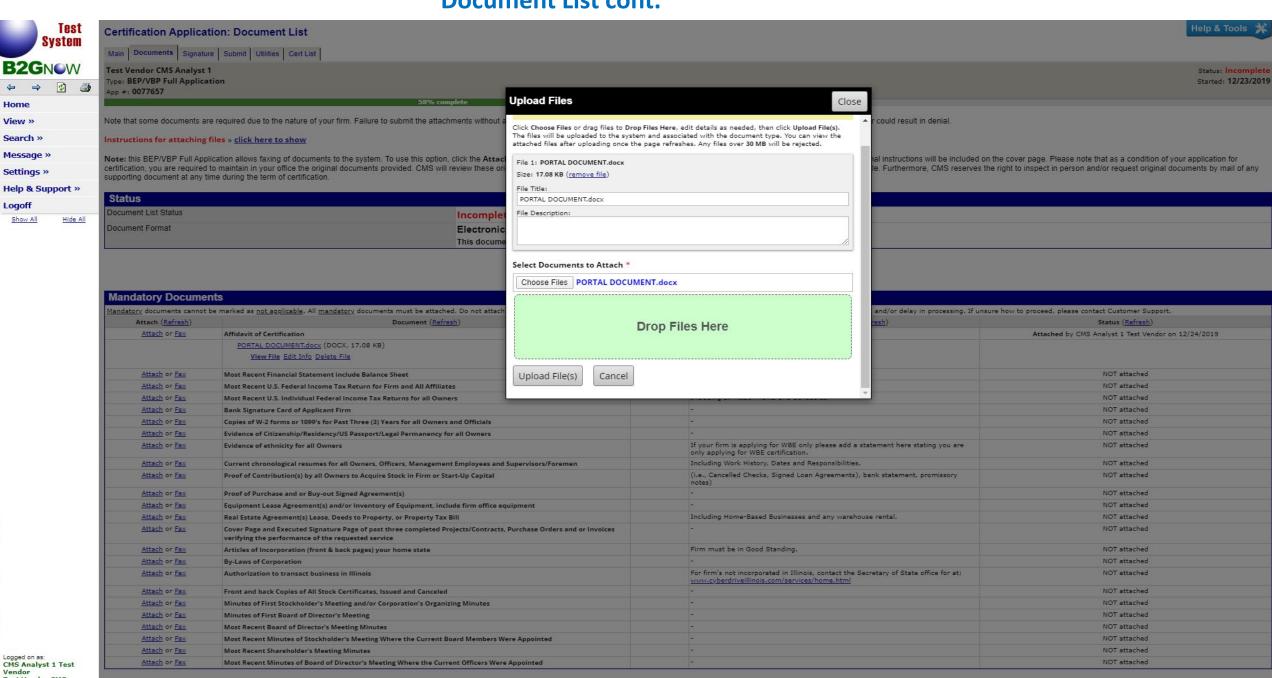
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Note that some documents are required due to the nature of your firm. Failure to submit the attachments without an explanation as to why any such attachment was not provided will result in a delay in processing and/or could result in denial.



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Certification Application: Document List

Main Documents Signature Submit Utilities Cert List

Test Vendor CMS Analyst 1 Type: BEP/VBP Full Application

App #: 0077657

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Message »

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Note: this BEP/VBP Full Application allows faxing of documents to the system. To use this option, click the Attach All Docs Via Fax button below or any individual Fax link to display and print a fax cover page. Additional instructions will be included on the cover page. Please note that as a condition of your application for certification, you are required to maintain in your office the original documents provided. CMS will review these original documents, including the signed and notarized certification, you are required to maintain in your office the original documents provided. CMS will review these original documents by mail of any supporting document at any time during the term of certification.

Status Document List Status Incomplete: 1 attached of 24 mandatory; 0 attached of 6 required Document Format Electronic documents only. This document checklist is used to securely and confidentially attach electronic files to the application.

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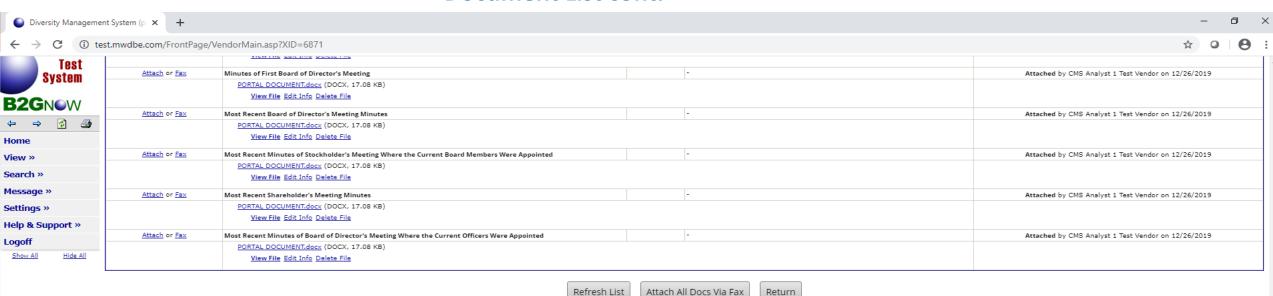
Attach (Refresh)	ot be marked as <u>not applicable</u> . All <u>mandatory</u> documents must be attached. Do not attach other files in lieu of the requested Document (Refresh)	Download Form	rm Document Description (Refresh)	Status (Refresh)
Attach (Refresh)	Affidavit of Certification	Download		Attached by CMS Analyst 1 Test Vendor on 12/24/2019
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,	View File Edit Info Delete File			
Attach or Fax	Most Recent Financial Statement include Balance Sheet		-	NOT attached
Attach or Fax	Most Recent U.S. Federal Income Tax Return for Firm and All Affiliates		Including all Attachments and Schedules.	NOT attached
Attach or Fax	Most Recent U.S. Individual Federal Income Tax Returns for all Owners		Including all Attachments and Schedules.	NOT attached
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Attach or Fax	Proof of Contribution(s) by all Owners to Acquire Stock in Firm or Start-Up Capital		(i.e., Cancelled Checks, Signed Loan Agreements), bank statement, promissory notes)	NOT attached
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Attach or Fax	Equipment Lease Agreement(s) and/or Inventory of Equipment, include firm office equipment		-	NOT attached
Attach or Fax	Real Estate Agreement(s) Lease, Deeds to Property, or Property Tax Bill		Including Home-Based Businesses and any warehouse rental.	NOT attached
Attach or Fax	Cover Page and Executed Signature Page of past three completed Projects/Contracts, Purchase Orders and or Invoices verifying the performance of the requested service		-	NOT attached
Attach or Fax	Articles of Incorporation (front & back pages) your home state		Firm must be in Good Standing.	NOT attached
Attach or Fax	By-Laws of Corporation		-	NOT attached
Attach or Fax	Authorization to transact business in Illinois		For firm's not incorporated in Illinois, contact the Secretary of State office for at: www.cyberdriveillinois.com/services/home.html	NOT attached
Attach or Fax	Front and back Copies of All Stock Certificates, Issued and Canceled		-	NOT attached
Attach or Fax	Minutes of First Stockholder's Meeting and/or Corporation's Organizing Minutes		-	NOT attached
Attach or Fax	Minutes of First Board of Director's Meeting		-	NOT attached
Attach or Fax	Most Recent Board of Director's Meeting Minutes		-	NOT attached
Attach or Fax	Most Recent Minutes of Stockholder's Meeting Where the Current Board Members Were Appointed		-	NOT attached
Attach or Fax	Most Recent Shareholder's Meeting Minutes		-	NOT attached

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Help & Tools 🦠

Status: Incomplete

Started: 12/23/2019



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quired documents that are r	not relevant to your firm can be man	ked as <u>not applicable</u> . Please use caution when reviewing the document list as failure to submit the attachments w	vithout an explanation as	to why any such attachment was not provided will result in a delay in processing and/or o	ould result in denial.
Attach (<u>Refresh</u>)	Mark as Not Applicable	Document (Refresh)	Download Form	Document Description (<u>Refresh</u>)	Status (<u>Refresh</u>)
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Attach or Fax	€	MBE/DBE/WBE/PBE or SBA 8A Certification(s) or Denial(s) or Statement of None		-	NOT attached
Attach or Fax	€	PBE Addendum	Download	Download and sign. If you are not applying for PBE attach a statement stating this form is not applicable.	NOT attached
Attach or Fax	✓	Current License(s)		Including all applicable business and professional licenses.	NOT attached
Attach or Fax	€	Copies of All Signed Loan Agreements and Line of Credit Agreements		-	NOT attached
Attach or Fax	•	Title(s) of Automotive Equipment All Vehicles Used for Business Purposes or Leased through the Business		-	NOT attached
Lock In	Attach each document above or	check the box to indicate it is not applicable to your business; then click the Lock In button.	·		

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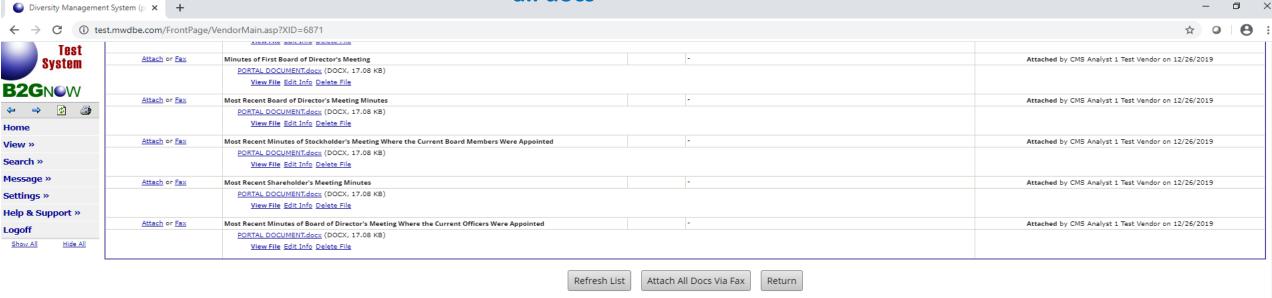
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Attach or Fax	✓	MBE/DBE/WBE/PBE or SBA 8A Certification(s) or Denial(s) or Statement of None		-	NOT attached
Attach or Fax	•	PBE Addendum		Download and sign. If you are not applying for PBE attach a statement stating this form is not applicable.	NOT attached
Attach or Fax	✓	Current License(s)		Including all applicable business and professional licenses.	NOT attached
<u>Attach</u> or <u>Fax</u>	✓	Copies of All Signed Loan Agreements and Line of Credit Agreements		-	NOT attached
Attach or Fax	✓	Title(s) of Automotive Equipment All Vehicles Used for Business Purposes or Leased through the Business		-	NOT attached

DD214 for Veteran Applications above or check the box to indicate it is not applicable to your business; then click the Lock In button.

MBE/DBE/PBE Denials only if applicable

PBE Addendum for Persons with Disabilities Enterprises only

Loan Agreements only if applicable

Titles of Automotive only if vehicle is for business use only

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Required Documents Required documents that are not relevant to your firm can be marked as not applicable. Please use caution when reviewing the document list as failure to submit the attachments without an explanation as to why any such attachment was not provided will result in a delay in processing and/or could result in denial. Mark as

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Attach or Fax	€	PBE Addendum	Download	Download and sign. If you are not applying for PBE attach a statement stating this form is not applicable.	NOT attached
Attach or Fax	✓	Current License(s)		Including all applicable business and professional licenses.	NOT attached
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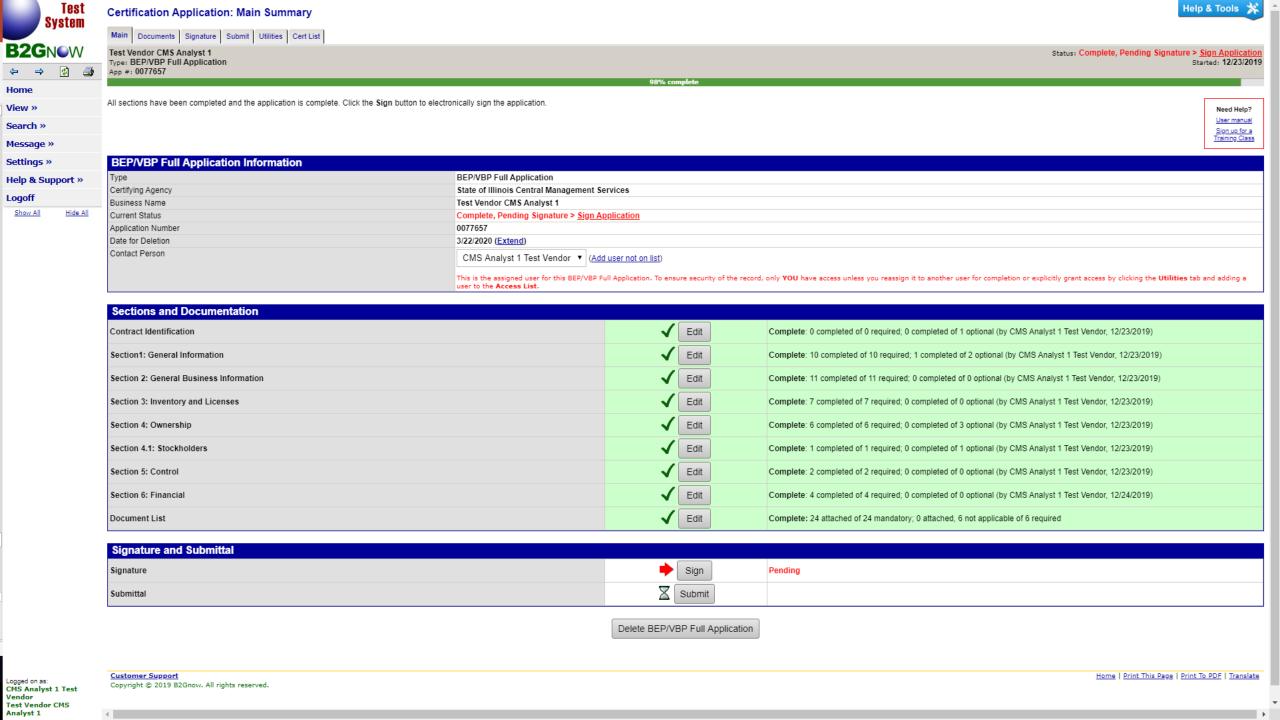
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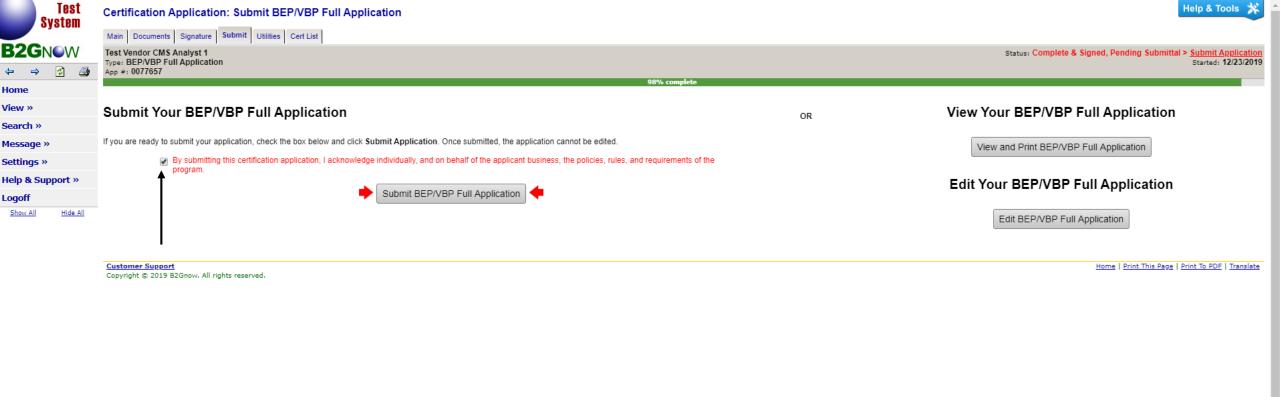
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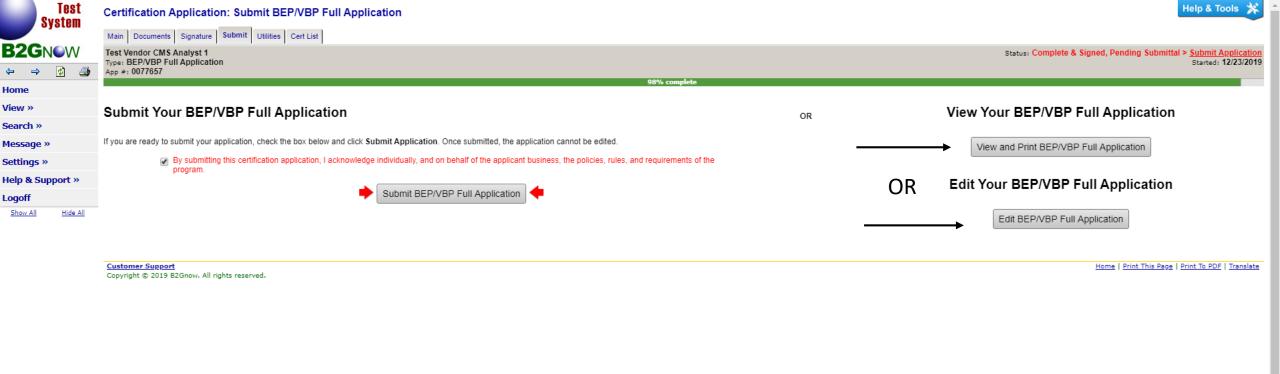
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B2G NOW	Test Vendor CMS Analyst 1 Type: BEP/VBP Full Application	Status: Complete, Pending Signature > Sign Application
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√iew »	The electronic signature attests to the accuracy of the certification application.	
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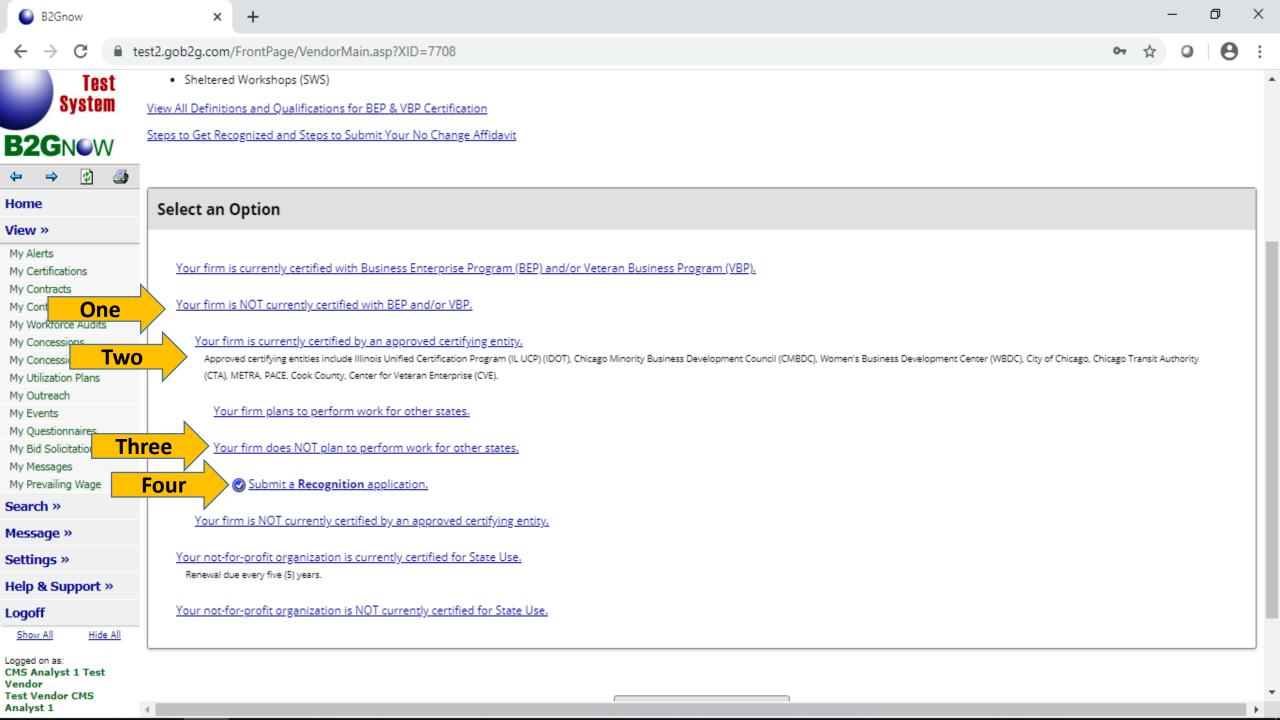


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Recognition Application

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RECOGNITION APPLICATION STEPS

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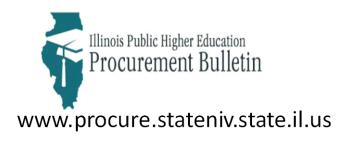
- 1. Select: Renew/Apply for Certification
- Your firm is NOT currently certified with BEP and/or VBP.
 - Your firm is currently certified by an approved certifying entity.
 - Your firm does NOT plan to perform work for other states (this does not prohibit them from doing business with other states
 - Submit a Recognition Application
 - •Is this your first time applying with Central Management Services/Business Enterprise Program (CMS/BEP) and have you completed your registration?

 •Answer NO
 - •Can your firm provide a valid certificate from one of the approved agencies?
 - •Answer YES (You will be asked to submit proof of certification status with recognized entity)
 - Are your annual gross sales over \$75 million as stated in <u>section 10.64 Sales Limitation for BEP</u> and/or for VBP
 - Answer NO (if applicable)

FINDING OPPORTUNITIES WITH THE STATE OF ILLINOIS

Illinois Procurement Bulletin Boards











You do not have to be BEP certified to bid on contract opportunities!



Additional Resources

Small Business Development Center

Procurement Technical Assistance Center





www.Aptac-us.org

U.S. Small Business Administration



To find out more about SBDC's, call 1-800-252-2923

Or visit: http://www.illinois.gov/dceo/SmallBizAssistance/BeginHere/Pages/SBDC.aspx

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